



Direct appointment process steps

Steps	Direct appointment process
Step 1 Undertake market research	Review supplier market to determine potential suppliers with, capability, capacity and skills in activities of the same or similar nature.
Step 2 Identify preferred supplier	Select on the basis of the supplier that offers the best overall value in delivering the scope and requirements.
Step 3 Negotiate contract terms	Negotiate with the preferred supplier and establish an agreement that is designed to obtain the best Value for Money.