

# Financial Results for the Eight Months Ended 28 February 2014

This report summarises the Auckland Transport financial results for the eight months ended 28 February 2014.

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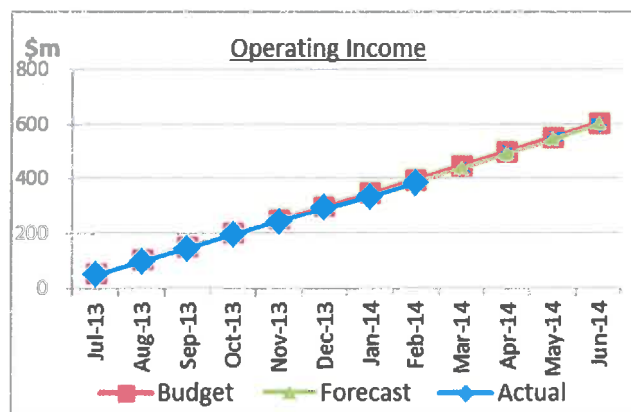
## Executive Summary

### Financial Results for the eight months ended 28 February 2014:

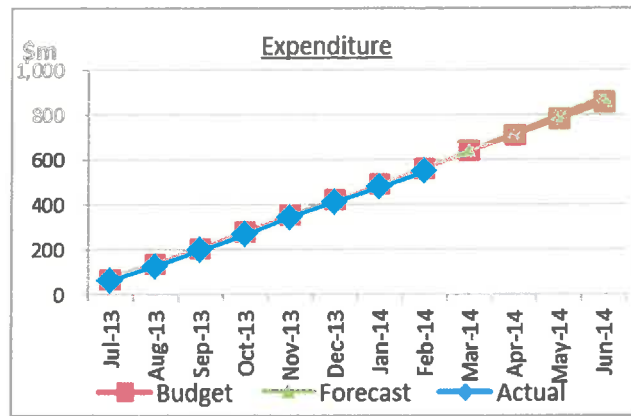
|                                   | Current month variance to Forecast \$m | Year to date variance to Forecast \$m | Year to date results | Year to date Actual \$m | Year to date Forecast \$m | Full year Forecast \$m | Full Year Budget \$m |
|-----------------------------------|--|---------------------------------------|----------------------|-------------------------|---------------------------|------------------------|----------------------|
| Total operating income            | -                                      | (2.3)                                 | ↔ ●                  | 386.6                   | 389.0                     | 601.2                  | 604.0                |
| Total operating expenditure       | 3.7                                    | 11.2                                  | ↓ ●                  | 548.1                   | 559.3                     | 875.8                  | 856.7                |
| Surplus/(deficit) from operations | 3.7                                    | 8.9                                   | ↑ ●                  | (161.5)                 | (170.4)                   | (274.6)                | (252.7)              |
| Income for capital projects       | 13.2                                   | 53.5                                  | ↑ ●                  | 252.8                   | 199.2                     | 295.7                  | 305.8                |
| Net surplus/(deficit) before tax  | 16.9                                   | 62.4                                  | ↑ ●                  | 91.3                    | 28.9                      | 21.1                   | 53.1                 |
| <br>                              |  |                                       |                      |                         |                           |                        |                      |
| Total direct capital              | 17.4                                   | 34.1                                  | ↓ ●                  | 390.9                   | 425.0                     | 741.8                  | 859.5                |

#### Key to symbols used:

|   |   |   |                                       |
|---|---|---|---------------------------------------|
| ↔ | : Within tolerable range                | ↑ | : Above forecast, favourable variance |
| ↓ | : Below forecast, unfavourable variance | ● | : Achieved forecast or better         |
| ↓ | : Below forecast, favourable variance   | ● | : Monitoring, some action taken       |
| ↑ | : Above forecast, unfavourable variance | ● | : Action required                     |



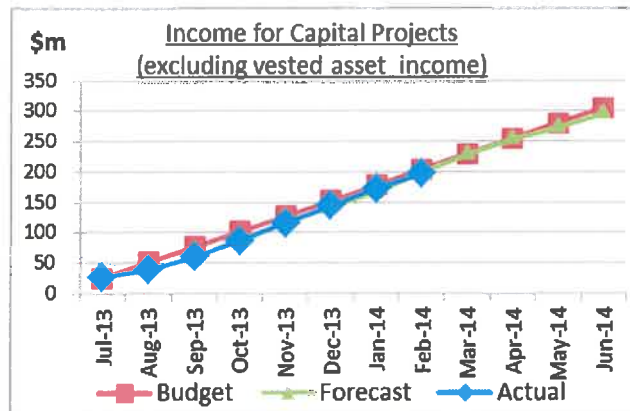
**Total operating income year to date** is below forecast by \$2.3m mainly due to lower than forecast NZTA operating subsidy.



**Total operating expenditure year to date is below forecast by \$11.2m mainly due to:**

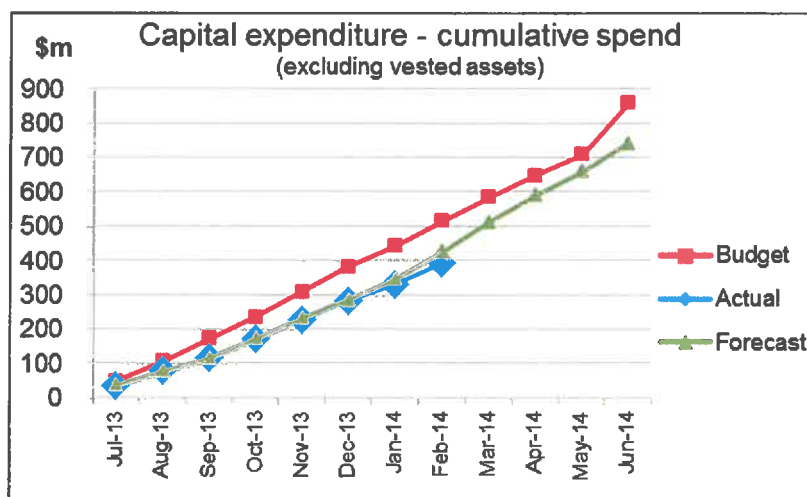
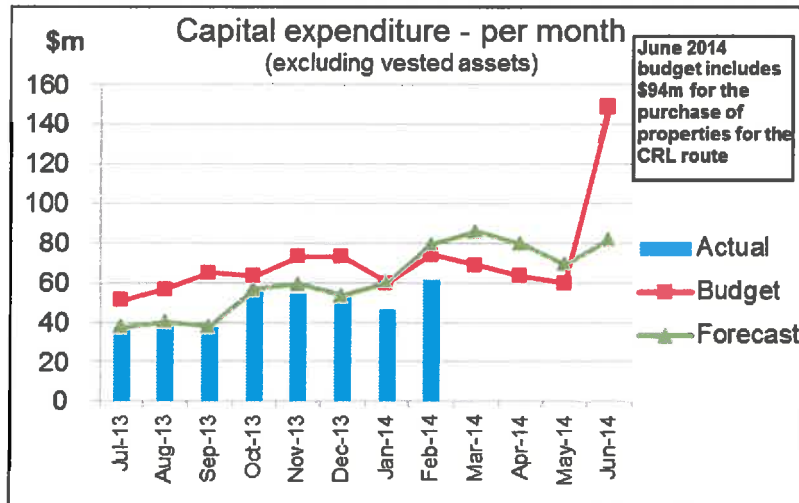
- \$2.7m delayed roading expenditure
- \$2.6m favourable variance for depreciation
- \$2.1m delayed expenditure and savings for public transport
- \$1.4m delayed maintenance cost and reduced lease cost for parking

**Net surplus before tax and derivatives is \$62.4m favourable to forecast, due to higher than forecast operational result of \$8.9m and income for capital projects of \$53.5m.**



**Income for capital projects year to date excluding vested asset is \$2.0m unfavourable due to lower than forecast NZTA capital funding.**

**Income for capital projects year to date, including vested asset income of \$55.6m, is higher than forecast by \$53.5m.**



Capital expenditure year to date excluding vested assets, was \$390.9m, which is \$34.1m lower than forecast due to lower spend on new capital of \$21.3m, EMU project of \$9.3m and renewal capital of \$3.5m.

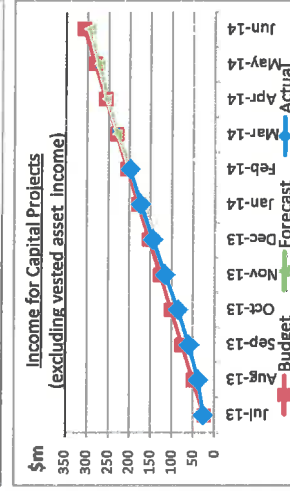
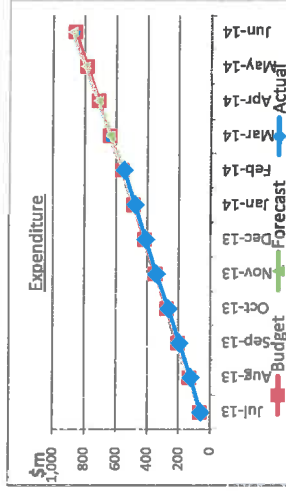
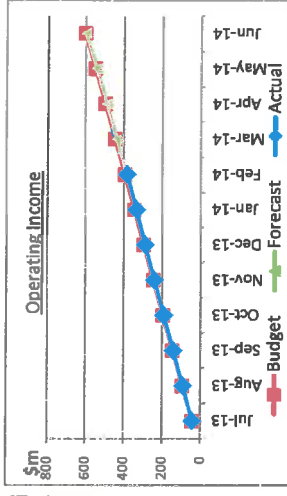
Capital expenditure year to date including vested assets of \$55.6m, was \$446.5m, which is \$21.5m higher than forecast. Further details on the variances are in section 3a.

The **asset position** is sound with net assets of \$14.6 billion at the end of February and cash flow funding arrangements in place to ensure all liabilities can be met.

## Section 2a - Auckland Transport Financial Results for the eight months ended 28 February 2014

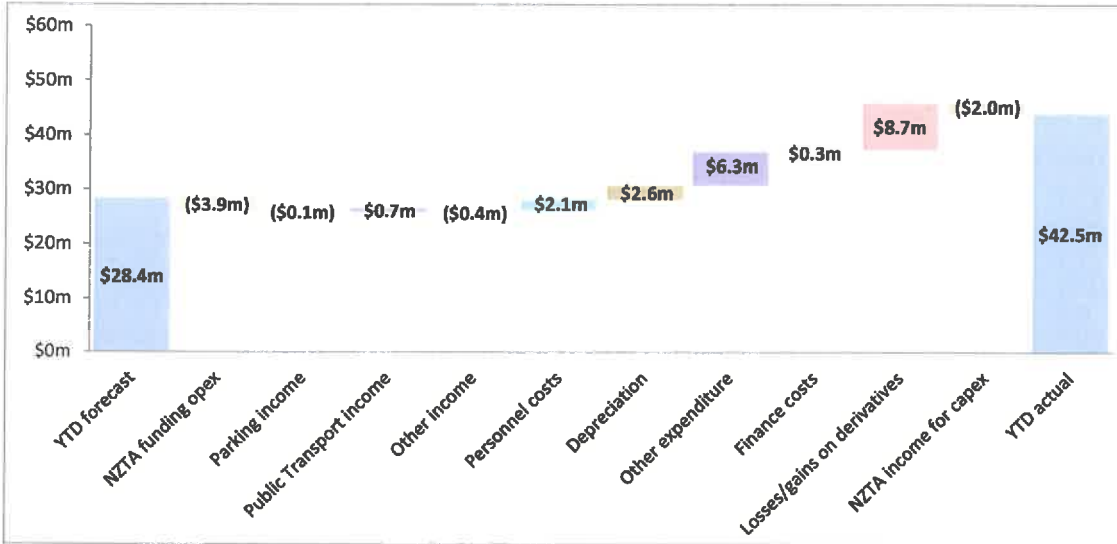
|   | Current month   |                 |                 | Year to date     |                  |                 | Full year        |                  |                 | Results achieved |
|---|-----------------|-----------------|-----------------|------------------|------------------|-----------------|------------------|------------------|-----------------|------------------|
|   | Actual \$'000   | Forecast \$'000 | Variance \$'000 | Actual \$'000    | Forecast \$'000  | Variance \$'000 | Actual \$'000    | Forecast \$'000  | Variance \$'000 |                  |
| <b>Income</b>   |                 |                 |                 |                  |                  |                 |                  |                  |                 |                  |
| <b>Operating Income</b>                                 |                 |                 |                 |                  |                  |                 |                  |                  |                 |                  |
| Auckland Council funding                                | 19,178          | 19,178          | -               | 153,425          | 153,425          | -               | 230,138          | 230,138          | -               | ●                |
| NZ Transport Agency                                     | 17,364          | 18,043          | (679)           | 138,053          | 138,484          | (2,431)         | 216,548          | 219,917          | (3,369)         | ●                |
| Parking and enforcement income                          | 6,486           | 5,776           | 710             | 48,220           | 48,358           | (138)           | 78,275           | 78,932           | (657)           | ●                |
| Public transport income                                 | 4,534           | 4,478           | 58              | 34,510           | 33,846           | 664             | 52,247           | 51,379           | 868             | ●                |
| Other revenue including other grants and subsidies      | 1,857           | 1,989           | (112)           | 14,415           | 14,856           | (441)           | 24,033           | 23,620           | 413             | ●                |
| <b>Total operating income</b>                           | <b>49,419</b>   | <b>49,444</b>   | <b>(25)</b>     | <b>386,623</b>   | <b>388,989</b>   | <b>(2,346)</b>  | <b>601,241</b>   | <b>603,886</b>   | <b>(2,745)</b>  | ●                |
| <b>Expenditure</b>                                      |                 |                 |                 |                  |                  |                 |                  |                  |                 |                  |
| Personnel costs   | 8,485           | 9,517           | 1,032           | 69,723           | 71,264           | 1,541           | 113,396          | 108,471          | (4,925)         | ●                |
| Capitalised personnel costs                             | (2,555)         | (1,877)         | 678             | (18,602)         | (18,072)         | 530             | (25,244)         | (24,355)         | 889             | ●                |
| Depreciation and amortisation expense                   | 23,001          | 23,453          | 452             | 180,782          | 183,348          | 2,566           | 277,160          | 283,422          | (23,738)        | ●                |
| Other expenses  | 39,707          | 41,118          | 1,411           | 307,936          | 314,230          | 6,294           | 495,822          | 500,865          | 5,043           | ●                |
| Finance costs (Electric Trains)                         | 1,055           | 1,226           | 171             | 8,241            | 8,554            | 313             | 14,707           | 18,285           | 3,578           | ●                |
| <b>Total operating expenditure</b>                      | <b>69,693</b>   | <b>73,437</b>   | <b>3,744</b>    | <b>548,080</b>   | <b>559,324</b>   | <b>11,234</b>   | <b>875,841</b>   | <b>856,688</b>   | <b>(19,153)</b> | ●                |
| <b>Profit/(loss) from Operations</b>                    | <b>(20,274)</b> | <b>(23,993)</b> | <b>3,719</b>    | <b>(161,457)</b> | <b>(170,355)</b> | <b>8,888</b>    | <b>(274,600)</b> | <b>(252,702)</b> | <b>(21,898)</b> | ●                |
| <b>Income for capital projects</b>                      |                 |                 |                 |                  |                  |                 |                  |                  |                 |                  |
| NZ Transport Agency                                     | 13,193          | 22,052          | (8,859)         | 111,788          | 113,814          | (2,026)         | 167,525          | 177,639          | (10,114)        | ●                |
| Auckland Council capital grant                          | 10,678          | 10,678          | -               | 85,427           | 85,427           | -               | 128,140          | 128,140          | -               | ●                |
| Other capital grants                                    | -               | -               | -               | -                | -                | -               | -                | -                | -               | ●                |
| <b>Vested asset income</b>                              | <b>22,038</b>   | <b>32,730</b>   | <b>22,038</b>   | <b>55,569</b>    | <b>55,569</b>    | <b>55,569</b>   | <b>295,665</b>   | <b>305,779</b>   | <b>(10,114)</b> | ●                |
| <b>Net surplus/(deficit) before tax and derivatives</b> | <b>25,635</b>   | <b>8,737</b>    | <b>16,898</b>   | <b>91,317</b>    | <b>28,886</b>    | <b>62,431</b>   | <b>21,065</b>    | <b>53,077</b>    | <b>(32,012)</b> | ●                |
| Losses/(gains) on derivatives                           | 2,489           | -               | (2,489)         | (8,238)          | 459              | 8,696           | 458              | -                | (438)           | ●                |
| Income tax expense/(benefit)                            | -               | -               | -               | (52)             | -                | 52              | -                | -                | -               | ●                |
| <b>Net surplus/(deficit) after tax and derivatives</b>  | <b>23,146</b>   | <b>8,737</b>    | <b>14,409</b>   | <b>99,607</b>    | <b>28,428</b>    | <b>71,179</b>   | <b>20,607</b>    | <b>53,077</b>    | <b>(32,470)</b> | ●                |

- : Largely on track
- : Monitoring/some action
- : Action required/taken

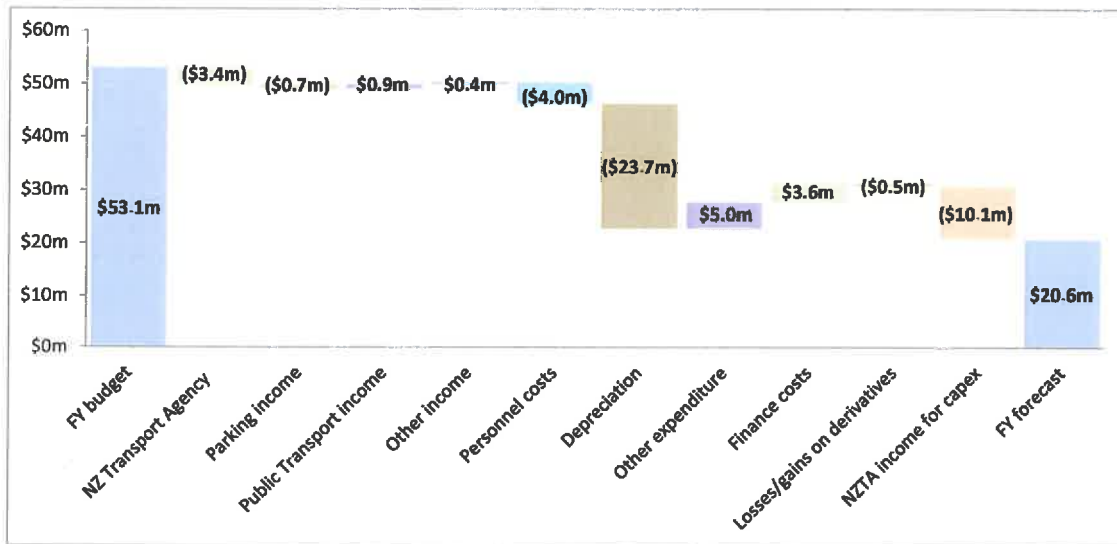


**Section 2b - Net surplus/(deficit) waterfall**

**Net surplus/(deficit) - Year to date forecast to actual (excluding vested asset income)**



**Net surplus/(deficit) - Full year budget to forecast (excluding vested asset income)**



## Section 2c - Summary of financial results by activity for the eight months ended 28 February 2014

|                                      | Current month   |                   |                   | Year to date     |                   |                   | Full Year                        |                                |                   |
|--------------------------------------|-----------------|-------------------|-------------------|------------------|-------------------|-------------------|----------------------------------|--------------------------------|-------------------|
|                                      | Actual<br>\$000 | Forecast<br>\$000 | Variance<br>\$000 | Actual<br>\$000  | Forecast<br>\$000 | Variance<br>\$000 | Forecast<br>30 Jun 2014<br>\$000 | Budget<br>30 Jun 2014<br>\$000 | Variance<br>\$000 |
| <b>Operating Income</b>              |                 |                   |                   |                  |                   |                   |                                  |                                |                   |
| Rail                                 | 8,733           | 7,663             | 1,070             | 59,303           | 59,898            | (595)             | 98,959                           | 105,077                        | (6,118)           |
| Bus                                  | 7,491           | 7,730             | (239)             | 60,216           | 60,046            | 170               | 93,062                           | 93,188                         | (126)             |
| Ferry                                | 727             | 832               | (105)             | 6,175            | 6,230             | (55)              | 9,890                            | 9,832                          | 58                |
| Other Public Transport               | 1,616           | 2,268             | (652)             | 15,840           | 16,233            | (393)             | 24,669                           | 24,640                         | 29                |
| Parking                              | 2,925           | 2,884             | 41                | 24,947           | 24,464            | 483               | 37,741                           | 37,942                         | (201)             |
| Enforcement                          | 3,561           | 2,892             | 669               | 23,273           | 23,894            | (621)             | 40,534                           | 40,990                         | (456)             |
| Roading and footpaths                | 3,522           | 4,041             | (519)             | 30,492           | 31,987            | (1,495)           | 45,532                           | 46,034                         | (502)             |
| Internal support                     | 1,666           | 1,956             | (290)             | 12,952           | 12,792            | 160               | 20,716                           | 16,145                         | 4,571             |
| Auckland Council operating funding   | 19,178          | 19,178            | -                 | 153,425          | 153,425           | -                 | 230,138                          | 230,138                        | -                 |
| <b>Total operating income</b>        | <b>49,419</b>   | <b>49,444</b>     | <b>(25)</b>       | <b>386,623</b>   | <b>388,969</b>    | <b>(2,346)</b>    | <b>601,241</b>                   | <b>603,986</b>                 | <b>(2,745)</b>    |
| <b>Operating Expenditure</b>         |                 |                   |                   |                  |                   |                   |                                  |                                |                   |
| Rail                                 | 13,086          | 11,219            | (1,867)           | 86,719           | 87,259            | 540               | 142,695                          | 147,095                        | 4,400             |
| Bus                                  | 12,767          | 13,043            | 276               | 101,052          | 101,550           | 498               | 158,979                          | 157,836                        | (1,143)           |
| Ferry                                | 1,103           | 1,255             | 152               | 9,244            | 9,331             | 87                | 15,127                           | 14,915                         | (212)             |
| Other Public Transport               | 3,142           | 3,844             | 702               | 25,852           | 26,811            | 959               | 43,424                           | 44,025                         | 601               |
| Parking                              | 737             | 1,205             | 468               | 8,127            | 9,450             | 1,323             | 14,899                           | 14,566                         | (333)             |
| Enforcement                          | 1,441           | 1,644             | 203               | 12,998           | 13,119            | 121               | 20,109                           | 20,976                         | 867               |
| Roading and footpaths                | 8,890           | 10,110            | 1,220             | 72,587           | 75,259            | 2,672             | 115,691                          | 115,997                        | 306               |
| Internal support                     | 5,526           | 7,664             | 2,138             | 50,718           | 53,197            | 2,479             | 87,755                           | 87,857                         | 102               |
| Depreciation                         | 23,001          | 23,453            | 452               | 180,793          | 183,348           | 2,555             | 277,162                          | 253,421                        | (23,741)          |
| <b>Total operating expenditure</b>   | <b>69,693</b>   | <b>73,437</b>     | <b>3,744</b>      | <b>548,090</b>   | <b>559,324</b>    | <b>11,234</b>     | <b>875,841</b>                   | <b>856,688</b>                 | <b>(19,153)</b>   |
| <b>Profit/(loss) from Operations</b> | <b>(20,274)</b> | <b>(23,993)</b>   | <b>3,719</b>      | <b>(161,467)</b> | <b>(170,355)</b>  | <b>8,888</b>      | <b>(274,600)</b>                 | <b>(252,702)</b>               | <b>(21,898)</b>   |

## Section 2c - Rail Operations for the eight months ended 28 February 2014

|  | Current month   |                   |                   | Year to date    |                   |                   | Full Year                        |                                |                   |
|--|-----------------|-------------------|-------------------|-----------------|-------------------|-------------------|----------------------------------|--------------------------------|-------------------|
|  | Actual<br>\$000 | Forecast<br>\$000 | Variance<br>\$000 | Actual<br>\$000 | Forecast<br>\$000 | Variance<br>\$000 | Forecast<br>30 Jun 2014<br>\$000 | Budget<br>30 Jun 2014<br>\$000 | Variance<br>\$000 |
| <b>Operating Income</b>                          |                 |                   |                   |                 |                   |                   |                                  |                                |                   |
| Activity Income                                  | 2,239           | 2,287             | (48)              | 18,751          | 18,924            | (173)             | 29,503                           | 29,715                         | (212)             |
| Other income                                     | 112             | 145               | (33)              | 702             | 885               | (183)             | 1,461                            | 1,460                          | 1                 |
| NZTA operating subsidy                           | 5,594           | 4,401             | 1,193             | 34,117          | 34,217            | (100)             | 57,951                           | 62,305                         | (4,354)           |
| NZTA operating subsidy - Electric Trains         | 788             | 830               | (42)              | 5,733           | 5,872             | (139)             | 10,044                           | 11,597                         | (1,553)           |
| <b>Total operating income</b>                    | <b>8,733</b>    | <b>7,663</b>      | <b>1,070</b>      | <b>59,303</b>   | <b>59,898</b>     | <b>(595)</b>      | <b>98,959</b>                    | <b>105,077</b>                 | <b>(6,118)</b>    |
| <b>Operating Expenditure</b>                     |                 |                   |                   |                 |                   |                   |                                  |                                |                   |
| Personnel costs                                  | 187             | 205               | 18                | 1,155           | 1,268             | 113               | 2,185                            | 2,343                          | 158               |
| Capitalised personnel costs                      | 1               | (14)              | (15)              | (88)            | (190)             | (102)             | -                                | -                              | -                 |
| Service delivery costs and professional services | 10,619          | 7,740             | (2,879)           | 64,008          | 63,141            | (867)             | 100,788                          | 101,554                        | 766               |
| Occupancy costs                                  | 317             | 365               | 48                | 2,731           | 2,934             | 203               | 4,800                            | 4,660                          | (140)             |
| Track access charges                             | 463             | 1,314             | 851               | 7,971           | 8,743             | 772               | 15,199                           | 15,258                         | 59                |
| Other expenditure                                | 443             | 383               | (60)              | 2,701           | 2,809             | 108               | 5,015                            | 4,995                          | (20)              |
| Finance costs (Electric Trains)                  | 1,056           | 1,226             | 170               | 8,241           | 8,554             | 313               | 14,708                           | 18,285                         | 3,577             |
| <b>Total operating expenditure</b>               | <b>13,086</b>   | <b>11,219</b>     | <b>(1,867)</b>    | <b>86,719</b>   | <b>87,259</b>     | <b>540</b>        | <b>142,695</b>                   | <b>147,095</b>                 | <b>4,400</b>      |
| Depreciation                                     | 3,288           | 4,047             | 759               | 26,145          | 29,019            | 2,874             | 45,208                           | 33,897                         | (11,311)          |
| <b>Surplus(deficit) from Operations</b>          | <b>(7,641)</b>  | <b>(7,603)</b>    | <b>(38)</b>       | <b>(53,561)</b> | <b>(56,380)</b>   | <b>2,819</b>      | <b>(88,944)</b>                  | <b>(75,915)</b>                | <b>(13,029)</b>   |
| Internal support costs                           | 1,307           | 1,797             | 490               | 11,895          | 12,675            | 780               | 20,949                           | 21,727                         | 778               |
| <b>Surplus(deficit)</b>                          | <b>(8,948)</b>  | <b>(9,400)</b>    | <b>452</b>        | <b>(65,456)</b> | <b>(69,055)</b>   | <b>3,599</b>      | <b>(109,893)</b>                 | <b>(97,642)</b>                | <b>(12,251)</b>   |

### Major variance explanations:

#### Operating Income

Higher than forecast NZTA revenue for the month due to higher than forecast expenditure.

Full year forecast for NZTA subsidy is lower than budget due to subsidy that was budgeted as operating but is actually renewal.

Full year forecast for NZTA subsidy for Electric Trains is lower than budget due to lower than budgeted interest costs, resulting from lower than planned borrowings.

#### Operating Expenditure

Higher than forecast service delivery costs for the month due to \$1.4m of rolling stock maintenance costs forecast for January that occurred in February and TansDev contract costs occurring earlier than forecast.

Favourable year to date and month track access charges due to year to date wash up of costs resulting in lower than forecast expenditure.

Full year finance costs have been forecast down due to lower than planned borrowings.



## Section 2c - Bus Operations for the eight months ended 28 February 2014

|  | Current month   |                   |                   | Year to date    |                   |                   | Full Year                        |                                |                   |
|--|-----------------|-------------------|-------------------|-----------------|-------------------|-------------------|----------------------------------|--------------------------------|-------------------|
|  | Actual<br>\$000 | Forecast<br>\$000 | Variance<br>\$000 | Actual<br>\$000 | Forecast<br>\$000 | Variance<br>\$000 | Forecast<br>30 Jun 2014<br>\$000 | Budget<br>30 Jun 2014<br>\$000 | Variance<br>\$000 |
| <b>Operating Income</b>                          |                 |                   |                   |                 |                   |                   |                                  |                                |                   |
| Activity Income                                  | 1,142           | 844               | 298               | 7,857           | 7,391             | 466               | 10,917                           | 10,620                         | 297               |
| Other income                                     | 11              | 386               | (375)             | 1,683           | 1,685             | (2)               | 2,162                            | 2,238                          | (76)              |
| NZTA operating subsidy                           | 6,338           | 6,500             | (162)             | 50,676          | 50,970            | (294)             | 79,983                           | 80,330                         | (347)             |
| <b>Total operating income</b>                    | <b>7,491</b>    | <b>7,730</b>      | <b>(239)</b>      | <b>60,216</b>   | <b>60,046</b>     | <b>170</b>        | <b>93,062</b>                    | <b>93,188</b>                  | <b>(126)</b>      |
| <b>Operating Expenditure</b>                     |                 |                   |                   |                 |                   |                   |                                  |                                |                   |
| Personnel costs                                  | 149             | 254               | 105               | 1,354           | 1,458             | 104               | 2,579                            | 2,605                          | 26                |
| Capitalised personnel costs                      | 36              | (5)               | (41)              | 210             | 93                | (117)             | 73                               | -                              | (73)              |
| Service delivery costs and professional services | 12,468          | 12,622            | 154               | 98,225          | 98,819            | 594               | 154,436                          | 151,861                        | (2,575)           |
| Occupancy costs                                  | 63              | 101               | 38                | 668             | 687               | 19                | 1,121                            | 2,483                          | 1,342             |
| Other expenditure                                | 51              | 71                | 20                | 595             | 493               | (102)             | 770                              | 907                            | 137               |
| <b>Total operating expenditure</b>               | <b>12,767</b>   | <b>13,043</b>     | <b>276</b>        | <b>101,052</b>  | <b>101,550</b>    | <b>498</b>        | <b>158,979</b>                   | <b>157,836</b>                 | <b>(1,143)</b>    |
| Depreciation                                     | 125             | 119               | (6)               | 958             | 951               | (7)               | 1,426                            | 658                            | (768)             |
| <b>Surplus/(deficit) from Operations</b>         | <b>(5,401)</b>  | <b>(5,432)</b>    | <b>31</b>         | <b>(41,794)</b> | <b>(42,455)</b>   | <b>661</b>        | <b>(67,343)</b>                  | <b>(65,306)</b>                | <b>(2,037)</b>    |
| Internal support costs                           | 1,403           | 1,928             | 525               | 12,764          | 13,601            | 837               | 22,479                           | 23,314                         | 835               |
| <b>Surplus/(deficit)</b>                         | <b>(6,804)</b>  | <b>(7,360)</b>    | <b>556</b>        | <b>(54,558)</b> | <b>(56,056)</b>   | <b>1,498</b>      | <b>(89,822)</b>                  | <b>(88,620)</b>                | <b>(1,202)</b>    |

### Major variance explanations:

#### Operating Income

Higher than forecast activity income for the month partly due to income received in February forecast to be received in March.

#### Operating Expenditure

Lower than forecast year to date service delivery costs due to delayed implementation of new services and operator compensation payments occurring later than forecast.

**Section 2c - Ferry Operations for the eight months ended 28 February 2014**

|  | Current month   |                   |                   | Year to date    |                   |                   | Full Year                        |                                |                   |
|--|-----------------|-------------------|-------------------|-----------------|-------------------|-------------------|----------------------------------|--------------------------------|-------------------|
|  | Actual<br>\$000 | Forecast<br>\$000 | Variance<br>\$000 | Actual<br>\$000 | Forecast<br>\$000 | Variance<br>\$000 | Forecast<br>30 Jun 2014<br>\$000 | Budget<br>30 Jun 2014<br>\$000 | Variance<br>\$000 |
| <b>Operating Income</b>                          |                 |                   |                   |                 |                   |                   |                                  |                                |                   |
| Operator access fees                             | 291             | 284               | 7                 | 2,208           | 2,061             | 147               | 3,059                            | 3,075                          | (16)              |
| Activity Income                                  | 28              | 37                | (9)               | 380             | 418               | (38)              | 500                              | 500                            | -                 |
| Other Income                                     | 65              | 63                | 2                 | 522             | 511               | 11                | 802                              | 787                            | 15                |
| NZTA operating subsidy                           | 343             | 448               | (105)             | 3,065           | 3,240             | (175)             | 5,529                            | 5,470                          | 59                |
| <b>Total operating income</b>                    | <b>727</b>      | <b>832</b>        | <b>(105)</b>      | <b>6,175</b>    | <b>6,230</b>      | <b>(55)</b>       | <b>9,890</b>                     | <b>9,832</b>                   | <b>58</b>         |
| <b>Operating Expenditure</b>                     |                 |                   |                   |                 |                   |                   |                                  |                                |                   |
| Personnel costs                                  | 57              | 64                | 7                 | 434             | 439               | 5                 | 853                              | 781                            | (72)              |
| Capitalised personnel costs                      | -               | -                 | -                 | (71)            | (51)              | 20                | -                                | (22)                           | (22)              |
| Service delivery costs and professional services | 829             | 967               | 138               | 7,093           | 7,200             | 107               | 11,582                           | 10,940                         | (642)             |
| Other expenditure                                | 217             | 224               | 7                 | 1,788           | 1,743             | (45)              | 2,692                            | 3,216                          | 524               |
| <b>Total operating expenditure</b>               | <b>1,103</b>    | <b>1,255</b>      | <b>152</b>        | <b>9,244</b>    | <b>9,331</b>      | <b>87</b>         | <b>15,127</b>                    | <b>14,915</b>                  | <b>(212)</b>      |
| Depreciation                                     | 177             | 174               | (3)               | 1,400           | 1,391             | (9)               | 2,087                            | 2,074                          | (13)              |
| <b>Surplus/(deficit) from Operations</b>         | <b>(553)</b>    | <b>(597)</b>      | <b>44</b>         | <b>(4,469)</b>  | <b>(4,492)</b>    | <b>23</b>         | <b>(7,324)</b>                   | <b>(7,157)</b>                 | <b>(167)</b>      |
| Internal support costs                           | 133             | 182               | 49                | 1,206           | 1,285             | 79                | 2,124                            | 2,203                          | 79                |
| <b>Surplus/(deficit)</b>                         | <b>(686)</b>    | <b>(779)</b>      | <b>93</b>         | <b>(5,675)</b>  | <b>(5,777)</b>    | <b>102</b>        | <b>(9,448)</b>                   | <b>(9,360)</b>                 | <b>(88)</b>       |

**Section 2c - Other Public Transport Operations for the eight months ended 28 February 2014**

|  | Current month   |                   |                   | Year to date    |                   |                   | Full Year                        |                                |                   |
|--|-----------------|-------------------|-------------------|-----------------|-------------------|-------------------|----------------------------------|--------------------------------|-------------------|
|  | Actual<br>\$000 | Forecast<br>\$000 | Variance<br>\$000 | Actual<br>\$000 | Forecast<br>\$000 | Variance<br>\$000 | Forecast<br>30 Jun 2014<br>\$000 | Budget<br>30 Jun 2014<br>\$000 | Variance<br>\$000 |
| <b>Operating Income</b>                          |                 |                   |                   |                 |                   |                   |                                  |                                |                   |
| Other Income                                     | 648             | 433               | 215               | 2,408           | 1,973             | 435               | 3,843                            | 2,984                          | 859               |
| NZTA operating subsidy                           | 968             | 1,835             | (867)             | 13,432          | 14,260            | (828)             | 20,826                           | 21,656                         | (830)             |
| <b>Total operating income</b>                    | <b>1,616</b>    | <b>2,268</b>      | <b>(652)</b>      | <b>15,840</b>   | <b>16,233</b>     | <b>(393)</b>      | <b>24,669</b>                    | <b>24,640</b>                  | <b>29</b>         |
| <b>Operating Expenditure</b>                     |                 |                   |                   |                 |                   |                   |                                  |                                |                   |
| Personnel costs                                  | 1,056           | 1,313             | 257               | 8,888           | 9,232             | 344               | 14,887                           | 14,838                         | (49)              |
| Capitalised personnel costs                      | (86)            | (26)              | 60                | (431)           | (584)             | (153)             | (331)                            | (636)                          | (305)             |
| Service delivery costs and professional services | 1,374           | 1,662             | 288               | 10,765          | 11,919            | 1,154             | 18,727                           | 23,618                         | 4,891             |
| IT costs   | 130             | 119               | (11)              | 1,260           | 1,295             | 35                | 1,778                            | 1,635                          | (143)             |
| Other expenditure                                | 668             | 776               | 108               | 5,370           | 4,949             | (421)             | 8,363                            | 4,570                          | (3,793)           |
| <b>Total operating expenditure</b>               | <b>3,142</b>    | <b>3,844</b>      | <b>702</b>        | <b>25,852</b>   | <b>26,811</b>     | <b>959</b>        | <b>43,424</b>                    | <b>44,025</b>                  | <b>601</b>        |
| Depreciation                                     | 746             | 772               | 26                | 6,069           | 6,174             | 105               | 9,261                            | 8,698                          | (563)             |
| <b>Surplus/(deficit) from Operations</b>         | <b>(2,272)</b>  | <b>(2,348)</b>    | <b>76</b>         | <b>(16,081)</b> | <b>(16,752)</b>   | <b>671</b>        | <b>(28,016)</b>                  | <b>(28,083)</b>                | <b>67</b>         |
| Internal support costs                           | 391             | 538               | 147               | 3,560           | 3,794             | 234               | 6,270                            | 6,503                          | 233               |
| <b>Surplus/(deficit)</b>                         | <b>(2,663)</b>  | <b>(2,886)</b>    | <b>223</b>        | <b>(19,641)</b> | <b>(20,546)</b>   | <b>905</b>        | <b>(34,286)</b>                  | <b>(34,586)</b>                | <b>300</b>        |

**Major variance explanations:**

**Operating Income**

NZTA subsidy for the year to date and month is lower than forecast due to NZTA funding limited being reached. AT is currently working with NZTA to get a reallocation of NZTA funding within Public Transport activity approved.

**Operating Expenditure**

Year to date favourable variance partly due to delayed service delivery costs, and partly due to costs forecast under service delivery related to other expenditure.

## Section 2c - Parking Operations for the eight months ended 28 February 2014

|  | Current month   |                   |                   | Year to date    |                   |                   | Full Year                        |                                |                   |
|--|-----------------|-------------------|-------------------|-----------------|-------------------|-------------------|----------------------------------|--------------------------------|-------------------|
|  | Actual<br>\$000 | Forecast<br>\$000 | Variance<br>\$000 | Actual<br>\$000 | Forecast<br>\$000 | Variance<br>\$000 | Forecast<br>30 Jun 2014<br>\$000 | Budget<br>30 Jun 2014<br>\$000 | Variance<br>\$000 |
| <b>Operating Income</b>                          |                 |                   |                   |                 |                   |                   |                                  |                                |                   |
| Other income                                     | 78              | 72                | 6                 | 597             | 590               | 7                 | 879                              | 771                            | 108               |
| Parking fees                                     | 2,847           | 2,812             | 35                | 24,350          | 23,874            | 476               | 36,862                           | 37,171                         | (309)             |
| <b>Total operating income</b>                    | <b>2,925</b>    | <b>2,884</b>      | <b>41</b>         | <b>24,947</b>   | <b>24,464</b>     | <b>483</b>        | <b>37,741</b>                    | <b>37,942</b>                  | <b>(201)</b>      |
| <b>Operating Expenditure</b>                     |                 |                   |                   |                 |                   |                   |                                  |                                |                   |
| Personnel costs                                  | 259             | 251               | (8)               | 2,054           | 2,080             | 26                | 3,292                            | 1,870                          | (1,422)           |
| Capitalised personnel costs                      | 9               | (17)              | (26)              | (90)            | (106)             | (16)              | (174)                            | (202)                          | (28)              |
| Service delivery costs and professional services | 137             | 337               | 200               | 1,773           | 2,244             | 471               | 3,630                            | 4,315                          | 685               |
| Occupancy costs                                  | 296             | 520               | 224               | 3,843           | 4,244             | 401               | 6,329                            | 6,518                          | 189               |
| (Profit)/loss on disposal of assets              | -               | -                 | -                 | 52              | 52                | -                 | 52                               | -                              |                   |
| Other expenditure                                | 36              | 114               | 78                | 495             | 936               | 441               | 1,770                            | 2,065                          | 295               |
| <b>Total operating expenditure</b>               | <b>737</b>      | <b>1,205</b>      | <b>468</b>        | <b>8,127</b>    | <b>9,450</b>      | <b>1,323</b>      | <b>14,899</b>                    | <b>14,566</b>                  | <b>(281)</b>      |
| <b>Depreciation</b>                              | <b>588</b>      | <b>589</b>        | <b>1</b>          | <b>4,706</b>    | <b>4,718</b>      | <b>12</b>         | <b>7,075</b>                     | <b>6,442</b>                   | <b>(633)</b>      |
| <b>Surplus/(deficit) from Operations</b>         | <b>1,600</b>    | <b>1,090</b>      | <b>510</b>        | <b>12,114</b>   | <b>10,296</b>     | <b>1,818</b>      | <b>15,767</b>                    | <b>16,934</b>                  | <b>(1,115)</b>    |
| Internal support costs                           | 129             | 178               | 49                | 1,178           | 1,255             | 77                | 2,074                            | 2,152                          | 78                |
| <b>Surplus/(deficit)</b>                         | <b>1,471</b>    | <b>912</b>        | <b>559</b>        | <b>10,936</b>   | <b>9,041</b>      | <b>1,895</b>      | <b>13,693</b>                    | <b>14,782</b>                  | <b>(1,037)</b>    |

### Major variance explanations:

#### Operating Income

Year to date parking is favourable due to higher occupancy rates than forecast.

#### Operating Expenditure

Full year personnel costs higher than budget due to restructure moving personnel who were budgeted for under enforcement into parking.

Service delivery costs are favourable year to date and for the month due to delayed maintenance costs.

Favourable occupancy costs include lower than forecast Auckland Council rates.

Other expenditure is favourable year to date due to the forecast including an increase in lease costs that has not occurred.

## Section 2c - Enforcement Operations for the eight months ended 28 February 2014

|  | Current month   |                   |                   | Year to date    |                   |                   | Full Year                        |                                |                   |
|--|-----------------|-------------------|-------------------|-----------------|-------------------|-------------------|----------------------------------|--------------------------------|-------------------|
|  | Actual<br>\$000 | Forecast<br>\$000 | Variance<br>\$000 | Actual<br>\$000 | Forecast<br>\$000 | Variance<br>\$000 | Forecast<br>30 Jun 2014<br>\$000 | Budget<br>30 Jun 2014<br>\$000 | Variance<br>\$000 |
| <b>Operating Income</b>                          |                 |                   |                   |                 |                   |                   |                                  |                                |                   |
| Infringement income                              | 3,561           | 2,892             | 669               | 23,273          | 23,894            | (621)             | 40,534                           | 40,990                         | (456)             |
| Total operating income                           | 3,561           | 2,892             | 669               | 23,273          | 23,894            | (621)             | 40,534                           | 40,990                         | (456)             |
| <b>Operating Expenditure</b>                     |                 |                   |                   |                 |                   |                   |                                  |                                |                   |
| Personnel costs                                  | 801             | 849               | 48                | 7,052           | 7,061             | 9                 | 10,894                           | 11,906                         | 1,012             |
| Capitalised personnel costs                      | (3)             | -                 | 3                 | 53              | 23                | (30)              | 23                               | -                              | (23)              |
| Service delivery costs and professional services | 159             | 146               | (13)              | 1,159           | 1,069             | (90)              | 1,648                            | 1,607                          | (41)              |
| Other expenditure                                | 484             | 649               | 165               | 4,734           | 4,966             | 232               | 7,544                            | 7,463                          | (81)              |
| Total operating expenditure                      | 1,441           | 1,644             | 203               | 12,998          | 13,119            | 121               | 20,109                           | 20,976                         | 867               |
| Depreciation                                     | 40              | 20                | (20)              | 199             | 163               | (36)              | 245                              | 1,091                          | 846               |
| <b>Surplus/(deficit) from Operations</b>         | <b>2,080</b>    | <b>1,228</b>      | <b>852</b>        | <b>10,076</b>   | <b>10,612</b>     | <b>(536)</b>      | <b>20,180</b>                    | <b>18,923</b>                  | <b>1,257</b>      |
| Internal support costs                           | 186             | 256               | 70                | 1,696           | 1,808             | 112               | 2,987                            | 3,098                          | 111               |
| <b>Surplus/(deficit)</b>                         | <b>1,894</b>    | <b>972</b>        | <b>922</b>        | <b>8,380</b>    | <b>8,804</b>      | <b>(424)</b>      | <b>17,193</b>                    | <b>15,825</b>                  | <b>1,368</b>      |

### Major variance explanations:

#### Operating Income

Year to date infringement income is unfavourable to forecast due to lower than forecast legacy court receipts received. Infringement income for the month is favourable due to an increase in the Baycorp provision percentage.

#### Operating Expenditure

Full year personnel costs lower than budget due to restructure moving personnel who were budgeted for under enforcement into parking.

## Section 2c - Roading and Footpaths Operations for the eight months ended 28 February 2014

|  | Current month   |                   |                   | Year to date     |                   |                   | Full Year                        |                                |                   |
|--|-----------------|-------------------|-------------------|------------------|-------------------|-------------------|----------------------------------|--------------------------------|-------------------|
|  | Actual<br>\$000 | Forecast<br>\$000 | Variance<br>\$000 | Actual<br>\$000  | Forecast<br>\$000 | Variance<br>\$000 | Forecast<br>30 Jun 2014<br>\$000 | Budget<br>30 Jun 2014<br>\$000 | Variance<br>\$000 |
| <b>Operating Income</b>                          |                 |                   |                   |                  |                   |                   |                                  |                                |                   |
| Petrol tax                                       | 723             | 723               | -                 | 5,695            | 5,692             | 3                 | 8,585                            | 8,677                          | (92)              |
| Other income                                     | 153             | 255               | (102)             | 2,460            | 2,253             | 207               | 3,283                            | 2,795                          | 488               |
| NZTA operating subsidy                           | 2,646           | 3,063             | (417)             | 22,337           | 24,042            | (1,705)           | 33,664                           | 34,562                         | (898)             |
| <b>Total operating income</b>                    | <b>3,522</b>    | <b>4,041</b>      | <b>(519)</b>      | <b>30,492</b>    | <b>31,987</b>     | <b>(1,495)</b>    | <b>45,532</b>                    | <b>46,034</b>                  | <b>(502)</b>      |
| <b>Operating Expenditure</b>                     |                 |                   |                   |                  |                   |                   |                                  |                                |                   |
| Personnel costs                                  | 1,311           | 1,499             | 188               | 11,134           | 11,219            | 85                | 17,821                           | 17,154                         | (667)             |
| Capitalised personnel costs                      | (446)           | (365)             | 81                | (3,015)          | (3,600)           | (585)             | (5,550)                          | (5,459)                        | 91                |
| Service delivery costs and professional services | 6,936           | 7,516             | 580               | 51,979           | 54,958            | 2,979             | 83,562                           | 84,300                         | 738               |
| Occupancy costs                                  | 1,345           | 1,019             | (326)             | 9,960            | 9,201             | (759)             | 14,557                           | 15,347                         | 790               |
| IT costs   | 5               | 112               | 107               | 120              | 336               | 216               | 832                              | 2,249                          | 1,417             |
| (Profit)/loss on disposal of assets              | -               | -                 | -                 | (364)            | -                 | 364               | -                                | -                              | -                 |
| Other expenditure                                | (261)           | 329               | 590               | 2,773            | 3,145             | 372               | 4,469                            | 2,406                          | (2,063)           |
| <b>Total operating expenditure</b>               | <b>8,890</b>    | <b>10,110</b>     | <b>1,220</b>      | <b>72,587</b>    | <b>75,259</b>     | <b>2,672</b>      | <b>115,691</b>                   | <b>115,997</b>                 | <b>306</b>        |
| Depreciation                                     | 17,317          | 17,143            | (174)             | 137,351          | 136,923           | (428)             | 205,495                          | 196,142                        | (9,353)           |
| <b>Surplus/(deficit) from Operations</b>         | <b>(22,685)</b> | <b>(23,212)</b>   | <b>527</b>        | <b>(179,446)</b> | <b>(180,195)</b>  | <b>749</b>        | <b>(275,654)</b>                 | <b>(266,105)</b>               | <b>(9,549)</b>    |
| Internal support costs                           | 1,031           | 1,417             | 386               | 9,380            | 9,996             | 616               | 16,520                           | 17,134                         | 614               |
| <b>Surplus/(deficit)</b>                         | <b>(23,716)</b> | <b>(24,629)</b>   | <b>913</b>        | <b>(188,826)</b> | <b>(190,191)</b>  | <b>1,365</b>      | <b>(292,174)</b>                 | <b>(283,239)</b>               | <b>(8,935)</b>    |

### Operating Income

Lower than forecast year to date NZTA revenue due to lower than forecast expenditure.

### Operating Expenditure

Favourable year to date expenditure due to delayed Road Corridor Maintenance contractor costs.

Increased year to date and month occupancy costs due to higher than forecast street lighting costs as Auckland Council and NZTA have transferred street lights to Auckland Transport.

Year to date gain on disposal of assets relates to release of revaluation reserve on transfer of property assets to Auckland Council.

## Section 2c - Internal support for the eight months ended 28 February 2014

|   | Current month   |                   |                   | Year to date    |                   |                   | Full Year                        |                                |                   |
|---|-----------------|-------------------|-------------------|-----------------|-------------------|-------------------|----------------------------------|--------------------------------|-------------------|
|   | Actual<br>\$000 | Forecast<br>\$000 | Variance<br>\$000 | Actual<br>\$000 | Forecast<br>\$000 | Variance<br>\$000 | Forecast<br>30 Jun 2014<br>\$000 | Budget<br>30 Jun 2014<br>\$000 | Variance<br>\$000 |
| <b>Operating Income</b>                             |                 |                   |                   |                 |                   |                   |                                  |                                |                   |
| Other income  | 981             | 991               | (10)              | 6,259           | 6,909             | (650)             | 12,167                           | 12,149                         | 18                |
| NZTA operating subsidy                              | 685             | 965               | (280)             | 6,693           | 5,883             | 810               | 8,549                            | 3,996                          | 4,553             |
| <b>Total operating income</b>                       | <b>1,666</b>    | <b>1,956</b>      | <b>(290)</b>      | <b>12,952</b>   | <b>12,792</b>     | <b>160</b>        | <b>20,716</b>                    | <b>16,145</b>                  | <b>4,571</b>      |
| <b>Operating Expenditure</b>                        |                 |                   |                   |                 |                   |                   |                                  |                                |                   |
| Personnel costs                                     | 4,665           | 5,081             | 416               | 37,654          | 38,507            | 853               | 60,885                           | 56,973                         | (3,912)           |
| Capitalised personnel costs                         | (2,067)         | (1,450)           | 617               | (15,169)        | (13,656)          | 1,513             | (19,286)                         | (18,036)                       | 1,250             |
| Directors Fees                                      | 42              | 33                | (9)               | 317             | 283               | (34)              | 416                              | 399                            | (17)              |
| Service delivery costs and professional services    | 1,344           | 2,279             | 935               | 13,665          | 15,386            | 1,721             | 26,251                           | 21,062                         | (5,189)           |
| Other expenditure                                   | 1,542           | 1,721             | 179               | 14,251          | 12,677            | (1,574)           | 19,489                           | 27,459                         | 7,970             |
| <b>Total operating expenditure</b>                  | <b>5,526</b>    | <b>7,664</b>      | <b>2,138</b>      | <b>50,718</b>   | <b>53,197</b>     | <b>2,479</b>      | <b>87,755</b>                    | <b>87,857</b>                  | <b>102</b>        |
| Depreciation  | 720             | 589               | (131)             | 3,965           | 4,009             | 44                | 6,365                            | 4,419                          | (1,946)           |
| Taxation  | -               | -                 | -                 | (52)            | -                 | 52                | -                                | -                              | -                 |
| <b>Surplus/(deficit) before allocation of costs</b> | <b>(4,580)</b>  | <b>(6,297)</b>    | <b>1,717</b>      | <b>(41,679)</b> | <b>(44,414)</b>   | <b>2,735</b>      | <b>(73,404)</b>                  | <b>(76,131)</b>                | <b>2,727</b>      |
| Internal support costs                              | (4,580)         | (6,297)           | (1,717)           | (41,679)        | (44,414)          | (2,735)           | (73,404)                         | (76,131)                       | (2,727)           |
| <b>Total internal support allocation</b>            | <b>(4,580)</b>  | <b>(6,297)</b>    | <b>(1,717)</b>    | <b>(41,679)</b> | <b>(44,414)</b>   | <b>(2,735)</b>    | <b>(73,404)</b>                  | <b>(76,131)</b>                | <b>(2,727)</b>    |
| <b>Surplus/(deficit)</b>                            | <b>-</b>        | <b>-</b>          | <b>-</b>          | <b>-</b>        | <b>-</b>          | <b>-</b>          | <b>-</b>                         | <b>-</b>                       | <b>-</b>          |

### Operating Income

Unfavourable year to date other income partly due to lower than forecast rental income from residential and commercial properties.

Year to date favourable NZTA subsidy includes \$0.7m of NZTA administration subsidy.

### Operating Expenditure

Year to date operating expenditure is \$2.5m favourable due to lower than forecast personnel costs of \$0.9m due to staff vacancies and higher than forecast capitalised personnel costs \$1.5m.

Service delivery costs for year to date and month are due to delayed projects costs.

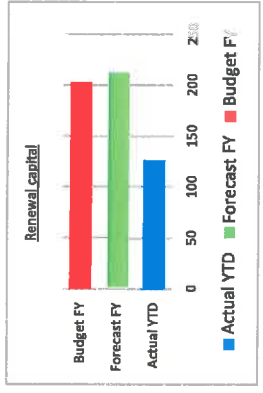
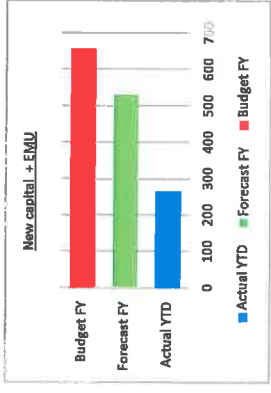
### Section 3a - Summary of Capital Expenditure for the eight months ended 28 February 2014

Split by activity

| Note                                  | Current month |                |                | Year to date   |                |                 | Full year      |                | Results Achieved |                |
|---------------------------------------|---------------|----------------|----------------|----------------|----------------|-----------------|----------------|----------------|------------------|----------------|
|                                       | Actual \$000  | Forecast \$000 | Variance \$000 | Actual \$000   | Forecast \$000 | Variance \$000  | Forecast \$000 | Budget \$000   |                  | Variance \$000 |
| <b>New capital expenditure</b>        |               |                |                |                |                |                 |                |                |                  |                |
| Roads and footpaths                   | 14,732        | 26,138         | 11,406         | 127,031        | 141,109        | 14,078          | 224,891        | 231,216        | 6,325            |                |
| Public transport                      | 10,191        | 9,464          | (727)          | 55,521         | 62,236         | 6,715           | 127,540        | 258,838        | 129,298          |                |
| Parking operations                    | 53            | 254            | 201            | 239            | 506            | 267             | 6,328          | 8,299          | 1,871            |                |
| Internal support                      | 1,237         | 2,801          | 1,564          | 9,422          | 9,698          | 276             | 22,347         | 6,057          | (16,290)         |                |
| <b>Total new capital</b>              | <b>26,213</b> | <b>38,457</b>  | <b>12,244</b>  | <b>192,213</b> | <b>213,549</b> | <b>21,336</b>   | <b>381,106</b> | <b>502,410</b> | <b>121,304</b>   |                |
| <b>Renewal capital expenditure</b>    |               |                |                |                |                |                 |                |                |                  |                |
| Roads and footpaths                   | 21,115        | 23,460         | 2,345          | 117,639        | 119,154        | 1,515           | 196,668        | 188,200        | (8,468)          |                |
| Public transport                      | 350           | 1,645          | 1,295          | 7,760          | 9,516          | 1,756           | 13,103         | 12,722         | (381)            |                |
| Parking operations                    | 129           | 430            | 301            | 772            | 977            | 205             | 2,159          | 2,121          | (38)             |                |
| Internal support                      | -             | -              | -              | -              | -              | -               | -              | -              | -                |                |
| <b>Total renewal</b>                  | <b>21,594</b> | <b>25,535</b>  | <b>3,941</b>   | <b>126,161</b> | <b>129,647</b> | <b>3,486</b>    | <b>211,930</b> | <b>203,043</b> | <b>(8,887)</b>   |                |
| <b>Electric multiple units (EMUs)</b> |               |                |                |                |                |                 |                |                |                  |                |
| Procurement                           | 14,488        | 15,376         | 908            | 65,945         | 76,151         | 10,206          | 135,514        | 135,589        | 75               |                |
| Depot                                 | (356)         | -              | 356            | 6,563          | 5,607          | (956)           | 13,208         | 18,429         | 5,221            |                |
| <b>Total EMUs</b>                     | <b>14,112</b> | <b>15,376</b>  | <b>1,264</b>   | <b>72,508</b>  | <b>81,758</b>  | <b>9,250</b>    | <b>148,722</b> | <b>154,018</b> | <b>6,296</b>     |                |
| <b>Total direct capital</b>           | <b>61,919</b> | <b>79,368</b>  | <b>17,449</b>  | <b>390,882</b> | <b>424,954</b> | <b>34,072</b>   | <b>741,758</b> | <b>859,471</b> | <b>117,713</b>   |                |
| Vested assets                         | 22,038        | -              | (22,038)       | 55,569         | -              | (55,569)        | -              | -              | -                |                |
| <b>Total capital</b>                  | <b>83,957</b> | <b>79,368</b>  | <b>(4,589)</b> | <b>446,451</b> | <b>424,954</b> | <b>(21,497)</b> | <b>741,758</b> | <b>859,471</b> | <b>117,713</b>   |                |

Notes: (Year to date)

- New - Road and footpaths:** \$14.1m underspend is mainly due to AMETI (\$7.0m, timing of property acquisitions) and Local Board Initiatives (\$4.6m, slow progress on Local Board Initiatives programme).
- New - Public transport:** \$6.7m underspend is mainly coming from New Lynn Rail Station Electronic Gates (\$1.1m); PT On Street Information Project (\$1.1m); Platform Extensions (\$0.8m); Distributed Stabling (\$0.4m); and Manukau Double Tracking (\$0.3m).
- New - Parking:** \$0.3m underspend mainly due to a disputed final invoice for car park equipment.
- Renewal - Roads and footpaths:** \$1.5m underspend is mainly from lower spend on pavement rehabilitation and footpath and cycleways renewals.
- Renewal - Public transport:** \$1.8m underspend is mainly from Rolling Stock renewals (\$1.1m).
- Renewal - Parking:** \$0.2m underspend is mainly due to deferral of renewal of Parking Officer's hand held devices until new technology for Pay and Displays has been chosen.
- EMU:** \$9.3m underspend is largely driven by changes agreed to the timing and delivery of EMUs.
- Vested assets:** \$27.5m land under roads, \$27.8m infrastructure assets and \$0.2m street trees and gardens.



- : Largely on track
- : Some issues or risks
- : Project issues or risks



**Section 3b - Summary of Capital Expenditure for the eight months ended 28 February 2014**  
**Split by category**

|   | Note | Current month |                 |                 | Year to date   |                 |                 | Full year        |                 |                |                 |
|---|------|---------------|-----------------|-----------------|----------------|-----------------|-----------------|------------------|-----------------|----------------|-----------------|
|   |      | Actual \$'000 | Forecast \$'000 | Variance \$'000 | Actual \$'000  | Forecast \$'000 | Variance \$'000 | Results Achieved | Forecast \$'000 | Budget \$'000  | Variance \$'000 |
| <b>Core capital expenditure</b>                     |      |               |                 |                 |                |                 |                 |                  |                 |                |                 |
| <b>New capital</b>                                  |      |               |                 |                 |                |                 |                 |                  |                 |                |                 |
| Capital land acquisition                            | 1    | 2,027         | 7,628           | 5,601           | 23,855         | 32,970          | 9,115           |                  | 55,559          | 43,789         | (11,770)        |
| Public transport                                    |      | 2,858         | 5,702           | 2,844           | 28,851         | 36,472          | 7,621           |                  | 74,229          | 84,462         | 10,233          |
| Roads and footpaths                                 |      | 12,299        | 16,251          | 3,952           | 100,309        | 100,978         | 669             |                  | 157,882         | 171,527        | 13,645          |
| Parking operations                                  |      | 53            | 254             | 201             | 239            | 506             | 267             |                  | 6,328           | 8,289          | 1,971           |
| Internal support                                    |      | 1,198         | 2,433           | 1,235           | 9,167          | 9,255           | 88              |                  | 20,264          | 4,711          | (15,553)        |
| <b>Total new capital core expenditure</b>           |      | <b>18,435</b> | <b>32,268</b>   | <b>13,533</b>   | <b>162,521</b> | <b>180,181</b>  | <b>17,660</b>   |                  | <b>314,262</b>  | <b>312,788</b> | <b>(1,474)</b>  |
| <b>Renewal</b>                                      |      |               |                 |                 |                |                 |                 |                  |                 |                |                 |
| Public transport                                    |      | 350           | 1,645           | 1,295           | 7,750          | 9,516           | 1,766           |                  | 13,103          | 12,722         | (381)           |
| Roads and footpaths                                 |      | 21,115        | 23,480          | 2,365           | 117,639        | 119,154         | 1,515           |                  | 194,165         | 185,887        | (8,278)         |
| Parking operations                                  |      | 129           | 430             | 301             | 772            | 977             | 205             |                  | 2,159           | 2,121          | (38)            |
| <b>Total renewal core expenditure</b>               |      | <b>21,594</b> | <b>25,555</b>   | <b>3,941</b>    | <b>126,161</b> | <b>129,647</b>  | <b>3,466</b>    |                  | <b>209,427</b>  | <b>200,540</b> | <b>(8,887)</b>  |
| <b>Total core capital expenditure</b>               |      | <b>40,029</b> | <b>57,803</b>   | <b>17,774</b>   | <b>288,682</b> | <b>309,828</b>  | <b>21,146</b>   |                  | <b>523,689</b>  | <b>513,328</b> | <b>(10,361)</b> |
| <b>Ring fenced capital expenditure</b>              |      |               |                 |                 |                |                 |                 |                  |                 |                |                 |
| City Rail Link- others                              |      | 1,571         | 1,155           | (416)           | 10,574         | 9,753           | (821)           |                  | 17,342          | 30,163         | 12,821          |
| City Rail Link- land                                |      | 5,748         | 2,568           | (3,180)         | 15,551         | 15,523          | (28)            |                  | 34,911          | 137,214        | 102,303         |
| EMU depot   |      | (356)         | -               | 366             | 6,563          | 5,607           | (956)           |                  | 13,208          | 18,429         | 5,221           |
| EMU procurement                                     |      | 14,468        | 15,376          | 908             | 65,945         | 76,151          | 10,206          |                  | 135,514         | 135,589        | 75              |
| Local Board initiatives                             |      | 434           | 2,431           | 1,997           | 3,079          | 7,637           | 4,558           |                  | 13,136          | 15,900         | 2,764           |
| Others  |      | 25            | 45              | 20              | 488            | 455             | (33)            |                  | 3,958           | 8,848          | 4,890           |
| <b>Total ring fenced capital expenditure</b>        |      | <b>21,880</b> | <b>21,565</b>   | <b>(315)</b>    | <b>102,200</b> | <b>115,126</b>  | <b>12,926</b>   |                  | <b>218,069</b>  | <b>346,143</b> | <b>128,074</b>  |
| <b>Total direct capital excluding vested assets</b> |      | <b>61,919</b> | <b>79,368</b>   | <b>17,449</b>   | <b>390,882</b> | <b>424,954</b>  | <b>34,072</b>   |                  | <b>741,758</b>  | <b>859,471</b> | <b>117,713</b>  |
| <b>Vested assets</b>                                |      | <b>22,038</b> | <b>-</b>        | <b>(22,038)</b> | <b>55,569</b>  | <b>-</b>        | <b>(55,569)</b> |                  | <b>-</b>        | <b>-</b>       | <b>-</b>        |
| <b>Total capital</b>                                |      | <b>83,957</b> | <b>79,368</b>   | <b>(4,589)</b>  | <b>446,451</b> | <b>424,954</b>  | <b>(21,497)</b> |                  | <b>741,758</b>  | <b>859,471</b> | <b>117,713</b>  |

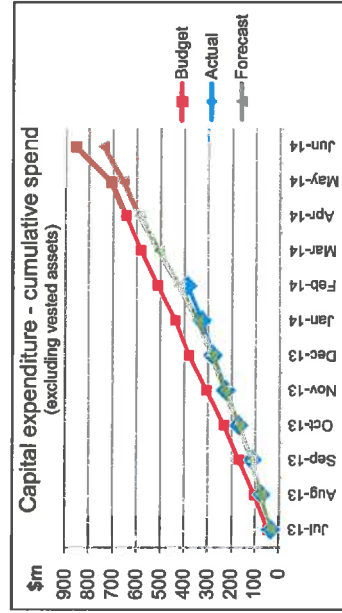
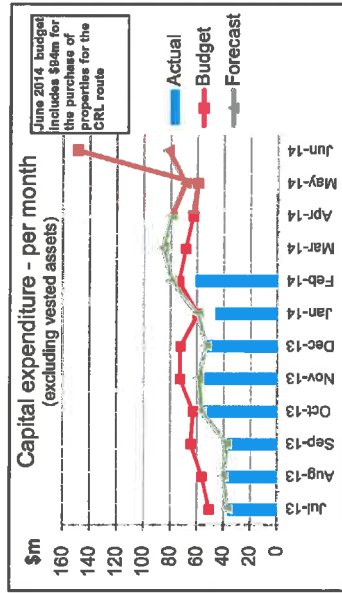
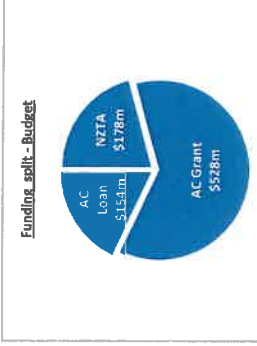
: Largely on track  
 : Some issues or risks  
 : Project issues or risks

Note

1. Capital land acquisition can be related to either roads and footpaths, public transport, parking operations, or internal support activity.

### Section 3c- Capital Expenditure Funding for the eight months ended 28 February 2014

| Funding                            | Current month |                 |                 | Year to date   |                 |                 | Full year       |                |                  |
|------------------------------------|---------------|-----------------|-----------------|----------------|-----------------|-----------------|-----------------|----------------|------------------|
|                                    | Actual \$'000 | Forecast \$'000 | Variance \$'000 | Actual \$'000  | Forecast \$'000 | Variance \$'000 | Forecast \$'000 | Budget \$'000  | Variance \$'000  |
| NZTA - new capital                 | 2,902         | 11,357          | (8,455)         | 49,958         | 56,679          | (6,721)         | 91,558          | 111,621        | (20,063)         |
| NZTA - renewal capital             | 10,291        | 10,685          | (404)           | 61,829         | 57,135          | 4,694           | 75,987          | 86,018         | 9,948            |
| Other grants and subsidies         | -             | -               | -               | -              | -               | -               | -               | -              | -                |
| Auckland Council funding (Non EMU) | 34,614        | 41,940          | (7,326)         | 206,587        | 229,382         | (22,795)        | 425,511         | 527,813        | (102,302)        |
| Auckland Council loan (EMU)        | 14,112        | 15,376          | (1,264)         | 72,508         | 81,758          | (9,250)         | 148,722         | 154,018        | (5,296)          |
| Vested assets                      | 22,038        | -               | 22,038          | 55,569         | -               | 55,569          | -               | -              | -                |
| <b>Total funding</b>               | <b>83,957</b> | <b>79,368</b>   | <b>4,589</b>    | <b>446,451</b> | <b>424,954</b>  | <b>21,497</b>   | <b>741,758</b>  | <b>859,471</b> | <b>(117,713)</b> |



**Section 4a - Statement of Financial Position  
As at 28 February 2014**

|  | Note | Actual<br>28 February 2014<br>\$000 | Actual<br>31 January 2014<br>\$000 |
|--|------|-------------------------------------|------------------------------------|
| <b>Assets</b>                                    |      |                                     |                                    |
| <b>Current assets</b>                            |      |                                     |                                    |
| Cash and cash equivalents                        | 1    | 80,387                              | 64,809                             |
| Trade and other receivables                      | 2    | 123,695                             | 124,577                            |
| Inventories                                      |      | 4,367                               | 4,417                              |
| Other assets                                     |      | 6,664                               | 10,037                             |
| <b>Total current assets</b>                      |      | <b>215,113</b>                      | <b>203,840</b>                     |
| <b>Non-current assets</b>                        |      |                                     |                                    |
| Property, plant and equipment - assets           |      | 14,069,670                          | 14,051,175                         |
| Property, plant and equipment - work-in-progress |      | 681,815                             | 648,634                            |
| Intangible assets                                |      | 88,259                              | 88,490                             |
| Amounts due from related parties                 |      | 46,000                              | 46,000                             |
| <b>Total non-current assets</b>                  |      | <b>14,885,744</b>                   | <b>14,834,299</b>                  |
| <b>Total assets</b>                              |      | <b>15,100,857</b>                   | <b>15,038,139</b>                  |
| <b>Liabilities</b>                               |      |                                     |                                    |
| <b>Current liabilities</b>                       |      |                                     |                                    |
| Derivative financial instruments                 | 3    | 28,269                              | 20,897                             |
| Trade and other payables                         | 4    | 156,291                             | 129,595                            |
| Employee benefit liabilities                     | 5    | 9,850                               | 9,595                              |
| Borrowings                                       | 6    | 1,884                               | 1,766                              |
| <b>Total current liabilities</b>                 |      | <b>196,294</b>                      | <b>161,853</b>                     |
| <b>Non-current liabilities</b>                   |      |                                     |                                    |
| Derivative financial instruments                 | 3    | 15,066                              | 12,843                             |
| Employee benefit liabilities                     | 5    | 851                                 | 851                                |
| Borrowings                                       | 6    | 274,352                             | 261,594                            |
| Deferred tax liability                           | 7    | 9,121                               | 9,121                              |
| <b>Total non-current liabilities</b>             |      | <b>299,390</b>                      | <b>284,409</b>                     |
| <b>Total liabilities</b>                         |      | <b>495,684</b>                      | <b>446,262</b>                     |
| <b>Net assets</b>                                |      | <b>14,605,173</b>                   | <b>14,591,877</b>                  |
| <b>Equity</b>                                    |      |                                     |                                    |
| Contributed equity                               |      | 13,081,136                          | 13,083,752                         |
| Retained earnings/(losses)                       |      | 418,317                             | 395,169                            |
| Reserves   |      | 1,105,720                           | 1,112,956                          |
| <b>Total equity</b>                              |      | <b>14,605,173</b>                   | <b>14,591,877</b>                  |

**Section 4b - Notes to the Financial Statements  
As at 28 February 2014**

|  | Actual<br>28 February 2014 | Actual<br>31 January 2014 |
|--|----------------------------|---------------------------|
|  | \$000                      | \$000                     |

**1 Cash and cash equivalents**

|  |               |               |
|--|---------------|---------------|
| Cash at bank - Trading                 | 19,262        | 14,942        |
| Till floats                            | 282           | 275           |
| Cash investment with Auckland Council  | 60,843        | 49,592        |
| <b>Total cash and cash equivalents</b> | <b>80,387</b> | <b>64,809</b> |

The carrying value of cash and cash equivalents approximates their fair value.

**2 Trade and other receivables**

|  |                |                |
|--|----------------|----------------|
| Trade debtors                                | 5,811          | 4,595          |
| Finance lease receivable                     | 115            | 54             |
| Infringements receivable                     | 17,983         | 16,290         |
| Amounts due from related parties             | 69,111         | 68,423         |
| Accrued income                               | 31,714         | 34,488         |
| Goods and services tax                       | 1,227          | 2,993          |
|  | <b>125,961</b> | <b>126,843</b> |
| Less provision for impairment of receivables | (2,266)        | (2,266)        |
| <b>Total trade and other receivables</b>     | <b>123,695</b> | <b>124,577</b> |

The carrying value of debtors and other receivables approximates their fair value.

There is no concentration of credit risk with respect to receivables as there are a large number of customers.

The maximum exposure to credit risk at the reporting date is the carrying value of each class of receivable mentioned above.

The ageing profile of receivables at 28 February 2014 is detailed below:

|                       | Gross<br>\$000 | Impaired<br>\$000 | Net<br>\$000   |
|-----------------------|----------------|-------------------|----------------|
| Not past due          | 104,626        | -                 | 104,626        |
| Past due 1 - 30 days  | 1,772          | -                 | 1,772          |
| Past due 31 - 60 days | 1,757          | -                 | 1,757          |
| Past due 61 - 90 days | 1,413          | -                 | 1,413          |
| Past due > 90 days    | 16,393         | (2,266)           | 14,127         |
|                       | <b>125,961</b> | <b>(2,266)</b>    | <b>123,695</b> |

All receivables greater than 30 days in age are considered to be past due.

The provision for impairment of receivables has been calculated on an individual basis. The provision is based on a review of significant debtor balances. Receivables are assessed as impaired due to significant financial difficulties being experienced by the debtor, and Auckland Transport management concluding that it is remote that the overdue amounts will be recovered.

Movements in the provision for impairment of receivables are as follows:

|                            |                         |
|----------------------------|-------------------------|
|                            | <b>Actual<br/>\$000</b> |
| At 1 July 2013             | 1,754                   |
| Additional provisions made | 515                     |
| Provisions reversed        | (3)                     |
| Receivables written-off    | -                       |
| <b>At 28 February 2014</b> | <b>2,266</b>            |

## Section 4b - Notes to the Financial Statements As at 28 February 2014

|  | Actual<br>28 February 2014 | Actual<br>31 January 2014 |
|--|----------------------------|---------------------------|
|  | \$000                      | \$000                     |

### 3 Derivative financial instruments

#### Current liability portion

|  |               |               |
|--|---------------|---------------|
| Forward foreign exchange contracts - cash flow hedges    | 28,269        | 20,897        |
| Forward foreign exchange contracts - not hedge accounted | -             | -             |
| <b>Current derivative financial instruments</b>          | <b>28,269</b> | <b>20,897</b> |

#### Non-current liability portion

|  |               |               |
|--|---------------|---------------|
| Interest rate swaps - cash flow hedges                   | 2,780         | 421           |
| Forward foreign exchange contracts - cash flow hedges    | 12,286        | 12,422        |
| <b>Non-current derivative financial instruments</b>      | <b>15,066</b> | <b>12,843</b> |
| <b>Total derivative financial instrument liabilities</b> | <b>43,335</b> | <b>33,740</b> |

#### Forward foreign exchange contracts

The fair values of forward foreign exchange contracts have been determined using a discounted cash flows valuation technique based on quoted market prices. The inputs into the valuation model are from independently sourced market parameters such as currency rates. Most market parameters are implied from forward foreign exchange contract prices.

#### *Forward foreign exchange contracts - not hedge accounted*

The notional principal amount of outstanding forward foreign exchange contracts that were not hedge accounted was NZD \$Nil. The foreign currency principal amount was EUR €Nil.

#### *Forward foreign exchange contracts - hedge accounted*

The notional principal amount of outstanding forward foreign exchange contract cash flow hedges was NZD \$303m. The foreign currency principal amount was USD \$214m. These cash flow hedges have been accounted for as effective and the loss of \$22m on their revaluation has been transferred to the cash flow hedge reserve within equity.

#### Interest rate swaps

The fair values of interest rate swaps have been determined by calculating the expected cash flows under the terms of the swaps and discounting these values to present value. The inputs into the valuation model are from independently sourced market parameters such as interest rate yield curves. Most market parameters are implied from instrument prices.

The notional principal amount of the outstanding interest rate swap contracts was \$300m. At 28 February 2014 the fixed interest rates of cash flow hedge interest rate swaps varied from 5.13% to 5.41%. The gain on their revaluation of \$8.7m has been recorded in the Statement of Financial Performance.

### 4 Trade and other payables

|                                |                |                |
|--------------------------------|----------------|----------------|
| Creditors                      | 24,871         | 18,031         |
| Accrued expenses               | 107,504        | 89,708         |
| Retentions                     | 6,309          | 6,259          |
| Amounts due to related parties | 16,409         | 14,231         |
| Income in advance              | 1,198          | 1,366          |
|                                | <b>156,291</b> | <b>129,595</b> |

Creditors and other payables are non-interest bearing and are normally settled on 20-day terms. Therefore, the carrying value of creditors and other payables approximates their fair value.

**Section 4b - Notes to the Financial Statements  
As at 28 February 2014**

|  | Actual<br>28 February 2014 | Actual<br>31 January 2014 |
|--|----------------------------|---------------------------|
|  | \$000                      | \$000                     |

**5 Employee benefit liabilities**

**Current portion**

|   |              |              |
|---|--------------|--------------|
| Accrued salaries and wages                  | 3,914        | 3,764        |
| Accrued leave                               | 5,936        | 5,831        |
| <b>Current employee benefit liabilities</b> | <b>9,850</b> | <b>9,595</b> |

**Non-current portion**

|   |            |            |
|---|------------|------------|
| Retirement gratuities                           | 383        | 383        |
| Long service leave                              | 468        | 468        |
| <b>Non-current employee benefit liabilities</b> | <b>851</b> | <b>851</b> |

**6 Borrowings**

**Current portion**

|                             |              |              |
|-----------------------------|--------------|--------------|
| Loans from Auckland Council | 1,716        | 1,598        |
| Finance Leases              | 168          | 168          |
| <b>Current borrowings</b>   | <b>1,884</b> | <b>1,766</b> |

**Non-current portion**

|                               |                |                |
|-------------------------------|----------------|----------------|
| Loans from Auckland Council   | 273,999        | 261,227        |
| Finance Leases                | 353            | 367            |
| <b>Non-current borrowings</b> | <b>274,352</b> | <b>261,594</b> |

|  |       |       |
|--|-------|-------|
| Weighted average cost of funds on total borrowings | 5.55% | 5.53% |
|--|-------|-------|

Auckland Transport's loan debt of \$276m is issued at fixed rates of interest ranging from 4.20% to 6.06%. The interest rate on finance leases is 3%.

**7 Deferred tax liability**

|                                    | Property,<br>plant and<br>equipment | Other<br>provisions | Tax<br>losses | Actual<br>28 February 2014<br>Total |
|------------------------------------|-------------------------------------|---------------------|---------------|-------------------------------------|
|                                    | \$000                               | \$000               | \$000         | \$000                               |
| Balance at 1 July 2013             | (9,173)                             | -                   | -             | (9,173)                             |
| Charged to profit and loss         | 52                                  | -                   | -             | 52                                  |
| Charged to equity                  | -                                   | -                   | -             | -                                   |
| <b>Balance at 28 February 2014</b> | <b>(9,121)</b>                      | <b>-</b>            | <b>-</b>      | <b>(9,121)</b>                      |

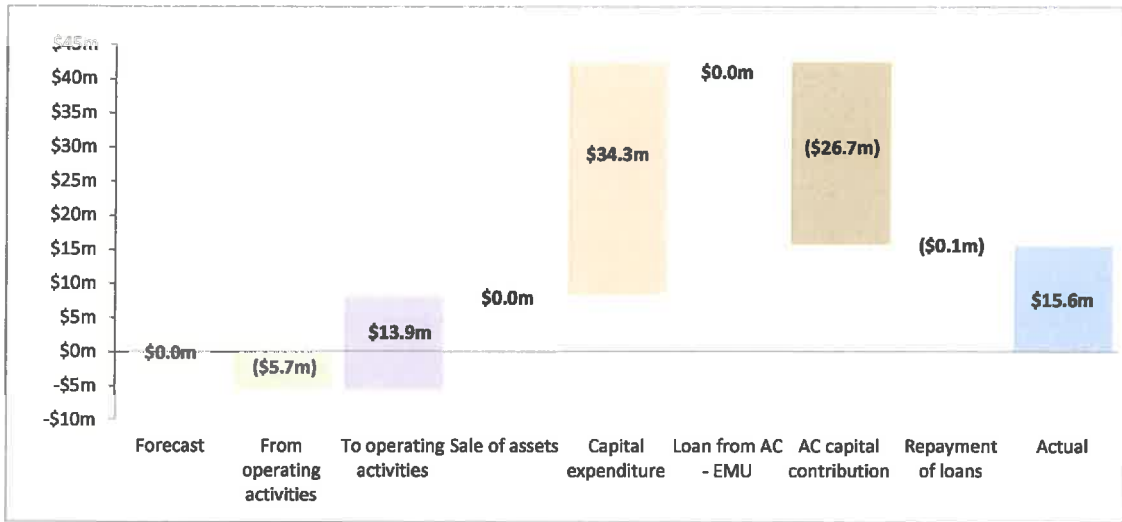
## Section 5a - Cash Flow Rolling Forecast as at 28 February 2014

|   | Current month   |                 | Forecast rolling 3 months |                         |                         |
|---|-----------------|-----------------|---------------------------|-------------------------|-------------------------|
|   | Actual \$000    | Forecast \$000  | Forecast Mar 2014 \$000   | Forecast Apr 2014 \$000 | Forecast May 2014 \$000 |
| <b>Cash flows from operating activities</b>                 |                 |                 |                           |                         |                         |
| Total cash provided   | 76,458          | 82,174          | 80,916                    | 81,005                  | 77,083                  |
| <b>Cash applied to:</b>                                     |                 |                 |                           |                         |                         |
| Payments to suppliers, employees and directors              | 34,591          | 48,218          | 50,498                    | 50,587                  | 49,988                  |
| Interest paid   | 968             | 1,226           | 1,437                     | 1,437                   | 1,460                   |
| Goods and services tax (net)                                | -               | -               | -                         | -                       | -                       |
| <b>Total cash applied</b>                                   | <b>35,559</b>   | <b>49,444</b>   | <b>51,935</b>             | <b>52,024</b>           | <b>51,458</b>           |
| <b>Net cash from operating activities</b>                   | <b>40,899</b>   | <b>32,730</b>   | <b>28,982</b>             | <b>28,981</b>           | <b>25,625</b>           |
| <b>Cash flows from investing activities</b>                 |                 |                 |                           |                         |                         |
| <b>Cash provided from:</b>                                  |                 |                 |                           |                         |                         |
| Sale of property, plant and equipment                       | -               | -               | -                         | -                       | -                       |
| <b>Total cash provided</b>                                  | <b>-</b>        | <b>-</b>        | <b>-</b>                  | <b>-</b>                | <b>-</b>                |
| <b>Cash applied to:</b>                                     |                 |                 |                           |                         |                         |
| Capital expenditure projects                                | 45,093          | 79,368          | 85,850                    | 79,802                  | 69,294                  |
| <b>Total cash applied</b>                                   | <b>45,093</b>   | <b>79,368</b>   | <b>85,850</b>             | <b>79,802</b>           | <b>69,294</b>           |
| <b>Net cash from investing activities</b>                   | <b>(45,093)</b> | <b>(79,368)</b> | <b>(85,850)</b>           | <b>(79,802)</b>         | <b>(69,294)</b>         |
| <b>Cash flows from financing activities</b>                 |                 |                 |                           |                         |                         |
| <b>Cash provided from:</b>                                  |                 |                 |                           |                         |                         |
| Loan from Auckland Council - EMU                            | 13,000          | 13,000          | 16,000                    | 20,000                  | 11,000                  |
| Capital contribution from Auckland Council                  | 6,895           | 33,638          | 40,868                    | 30,821                  | 32,669                  |
| <b>Total cash provided</b>                                  | <b>19,895</b>   | <b>46,638</b>   | <b>56,868</b>             | <b>50,821</b>           | <b>43,669</b>           |
| <b>Cash applied to:</b>                                     |                 |                 |                           |                         |                         |
| Repayments of EMU loan from Auckland Council                | 110             | -               | -                         | -                       | -                       |
| Repayments of finance lease principal                       | 13              | -               | -                         | -                       | -                       |
| <b>Total cash provided</b>                                  | <b>123</b>      | <b>-</b>        | <b>-</b>                  | <b>-</b>                | <b>-</b>                |
| <b>Net cash from financing activities</b>                   | <b>19,772</b>   | <b>46,638</b>   | <b>56,868</b>             | <b>50,821</b>           | <b>43,669</b>           |
| <b>Net (decrease)/increase in cash and cash equivalents</b> | <b>15,578</b>   | <b>-</b>        | <b>0</b>                  | <b>-</b>                | <b>-</b>                |
| Opening cash balance  | 64,809          | -               | -                         | -                       | -                       |
| <b>Closing cash balance</b>                                 | <b>80,387</b>   | <b>-</b>        | <b>0</b>                  | <b>-</b>                | <b>-</b>                |

| Reconciliation of net surplus/(deficit) after tax to net cash flow from operating activities |  | Current month |
|--|--|---------------|
| Surplus/(deficit) after tax  |  | \$000         |
|  |  | 23,146        |
| <b>Add/(less) non cash items</b>   |  |               |
| Depreciation and amortisation  |  | 23,001        |
| Vested assets  |  | (22,039)      |
| Loss on disposal of property, plant and equipment  |  | -             |
| Loss on asset write off  |  | -             |
| Revaluation decrement  |  | -             |
| Foreign exchange gains   |  | -             |
| Loss on interest rate swaps  |  | 2,359         |
| Income tax   |  | -             |
|  |  | <b>3,321</b>  |
| <b>Add/(less) movements in working capital</b>   |  |               |
| Decrease/(increase) in debtors and other receivables   |  | (1,280)       |
| Decrease/(increase) in inventories   |  | 50            |
| (Decrease)/increase in creditors and other payables  |  | 11,051        |
| (Decrease)/increase in employee benefits payable   |  | 255           |
| (Decrease)/increase in investment funding from AC  |  | 4,356         |
|  |  | <b>14,432</b> |
| <b>Net cash flow from operating activities</b>   |  | <b>40,899</b> |

**Section 5b - Cash flow**

**Cash flow - Current month forecast to actual**





## Section 6 - Accounts Receivable and Accounts Payable Monthly Report.

### Accounts Receivable

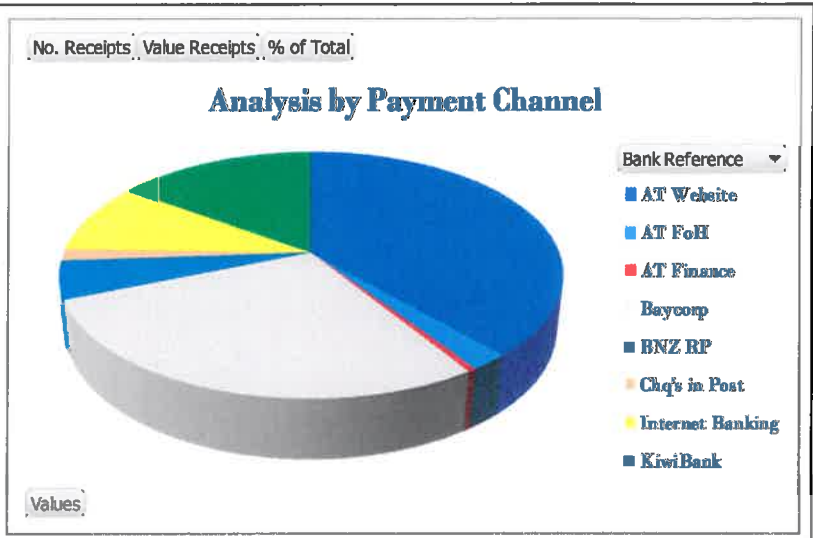
An overview of the Debtors as at 28 February has 96.9% (95.6% January) of adjusted Debtors in 30 and 60 days.

| <u>Debtors Ageing Analysis as at 28 February 2014</u> |                 |                  |                  |                |                |                 |                  |              |
|---|-----------------|------------------|------------------|----------------|----------------|-----------------|------------------|--------------|
| <u>Description</u>                                    | <u>Ave Days</u> | <u>Total O/s</u> | <u>30 Days</u>   | <u>60 Days</u> | <u>90 Days</u> | <u>120 Days</u> | <u>120+ Days</u> | <u>Notes</u> |
| <b>Debtors Ageing 28 Feb</b>                          | <b>119</b>      | <b>6,304,178</b> | <b>2,984,674</b> | <b>202,322</b> | <b>654,291</b> | <b>44,377</b>   | <b>2,418,513</b> |              |
|   |                 | 100.0%           | 47.3%            | 3.2%           | 10.4%          | 0.7%            | 38.4%            |              |
| O/s Related Parties                                   | 57              | 493,149          | 319,854          | 58,076         | 11,410         | 1,052           | 102,757          | 1            |
| <b>Trade Debtors</b>                                  | <b>119</b>      | <b>5,811,028</b> | <b>2,664,820</b> | <b>144,246</b> | <b>642,881</b> | <b>43,325</b>   | <b>2,315,756</b> |              |
|   |                 | 100.0%           | 45.9%            | 2.5%           | 11.1%          | 0.7%            | 39.9%            |              |
| Queried Invoices                                      | 245             | 288,181          | 9,019            | 58,258         | 2,193          | 15,765          | 202,946          | 2            |
| Cell Sites - Property                                 | 456             | 2,648,664        | 3,224            | 41,525         | 632,390        | 5,689           | 1,965,836        | 3            |
| To Baycorp (Collection)                               | 480             | 29,512           | 0                | 255            | 255            | 485             | 28,517           | 4            |
| Payment Arrangement                                   | 2               | 936              | 936              | 0              | 0              | 0               | 0                | 5            |
| Lodged Courts (Damages)                               | 152             | 122,452          | 57,643           | 1,735          | 6,662          | 14,155          | 42,256           | 6            |
| <b>Adjusted Debtors</b>                               | <b>N/a</b>      | <b>2,721,283</b> | <b>2,593,998</b> | <b>42,473</b>  | <b>1,381</b>   | <b>7,231</b>    | <b>76,201</b>    |              |
|   |                 | 100.0%           | 95.3%            | 1.6%           | 0.1%           | 0.3%            | 2.8%             |              |

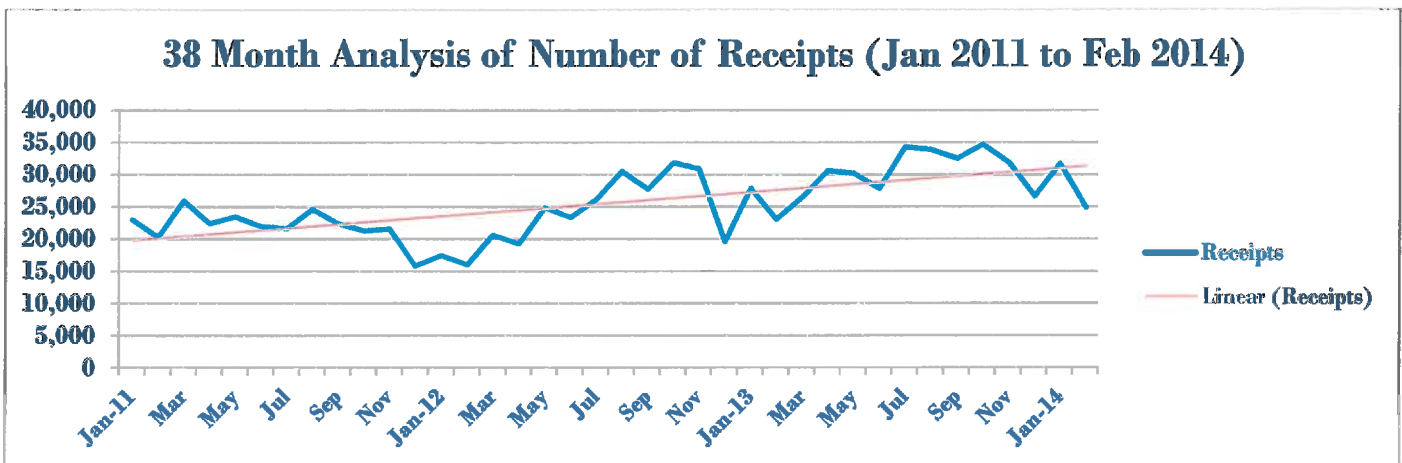
- 1 - Relates to amounts owed by related parties (inter-company).
- 2 - This comprises invoices which have been queried or disputed by customers. The debtors and the relevant Departments are engaged in an effort to resolve these queries. A matter under query of \$152k has been resolved and the Debtor will pay an agreed portion to AT with the balance to be written off. This will take place in March and will be reflected in the March report. An amount of \$110k outstanding from a group of apartments with increased parking charges under dispute are with the Property Department who have demanded payment by 7 March. The Debtors have sought legal opinion on the matter. An amount of \$91k was provided as doubtful in December in respect of these matters.
- 3 - The outstanding amount relates to ongoing cell sites dispute. Following the rejection of an offer by one of the Telco's late last year, a meeting has been held with Simpson Grierson to discuss the merits of the case, but we are unable to report back on the outcome of the meeting at this point. An amount of \$1.9m was provided as doubtful as at December in respect of these matters.
- 4 - This section comprises accounts lodged with Baycorp for collection. Some of these outstanding amounts may be written off in the future. All amounts written off are approved by the CFO in compliance with accepted policy.
- 5 - Slow payers with payment arrangements. These Debtors are being monitored to ensure that arrangement terms are met.
- 6 - Lodged at Court relates to matters where AT is recovering damages from road accidents investigated by the Police. Many of the matters are being paid off at a nominal amount per week as instructed by the Courts.

## Infringement Overview

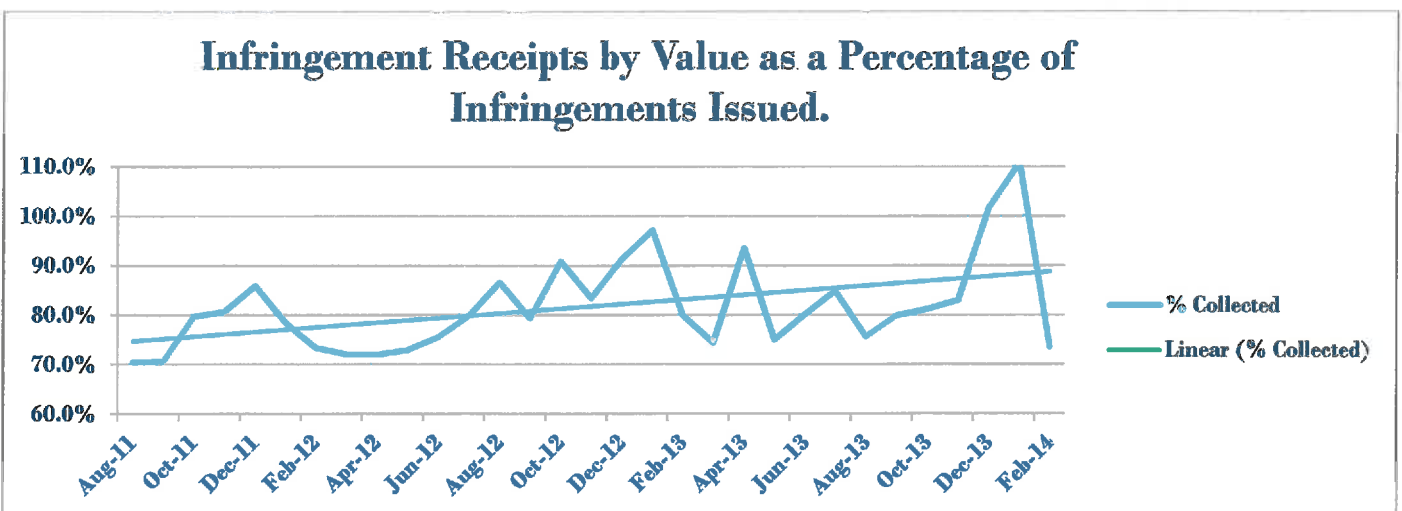
| Row Labels         | No. Receipts  | Value Receipts     | % of Total    |
|--------------------|---------------|--------------------|---------------|
| AT Website         | 9,547         | \$475,706          | 34.1%         |
| AT FoH             | 543           | \$51,352           | 3.7%          |
| AT Finance         | 105           | \$4,177            | 0.3%          |
| Baycorp            | 6,969         | \$434,518          | 31.1%         |
| BNZ RP             | 1,245         | \$65,943           | 4.7%          |
| Chq's in Post      | 379           | \$36,551           | 2.6%          |
| Internet Banking   | 2,322         | \$134,537          | 9.6%          |
| KiwiBank           | 3,773         | \$192,583          | 13.8%         |
| <b>Grand Total</b> | <b>24,883</b> | <b>\$1,395,367</b> | <b>100.0%</b> |



February's Infringement receipts by volume are 21% down on January (19 working days in both months). The main reason for this drop is due to the fact that there are historically very low numbers of Infringements issued in December and the due date for payment of these Infringements falls in February. This can also be seen by Baycorp's collections overall which increased by 4% in February as they are over 63 days and not affected by the number issued.

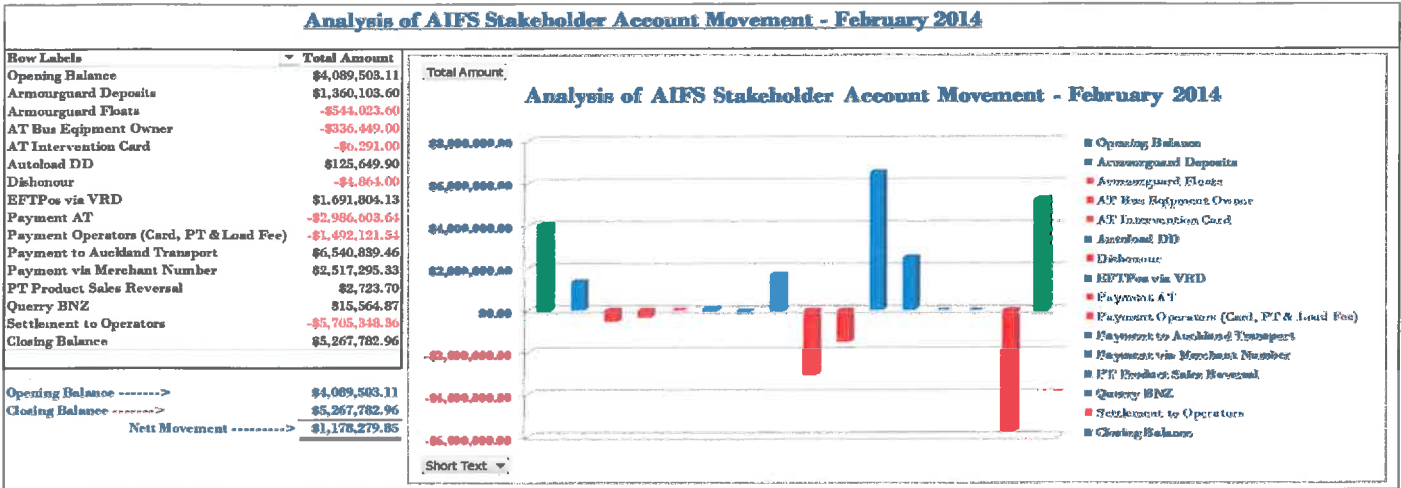


The graph above includes all receipts through AT and Baycorp. The trend line clearly shows improved collection rates over the 3 year period.

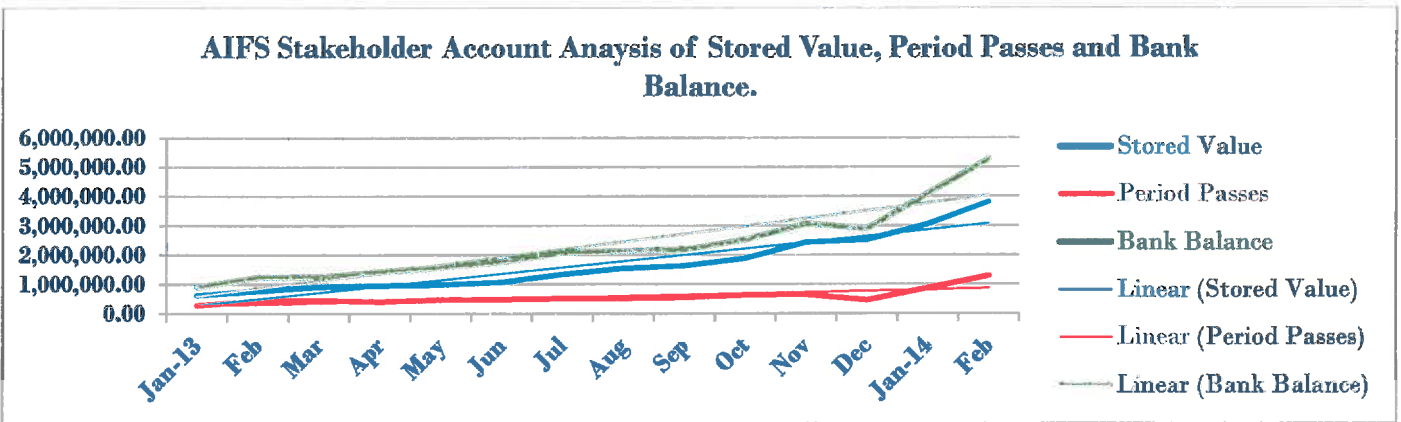


**Section 7 - AIFS Stakeholder Monthly Report (Does not form part of AT results)**

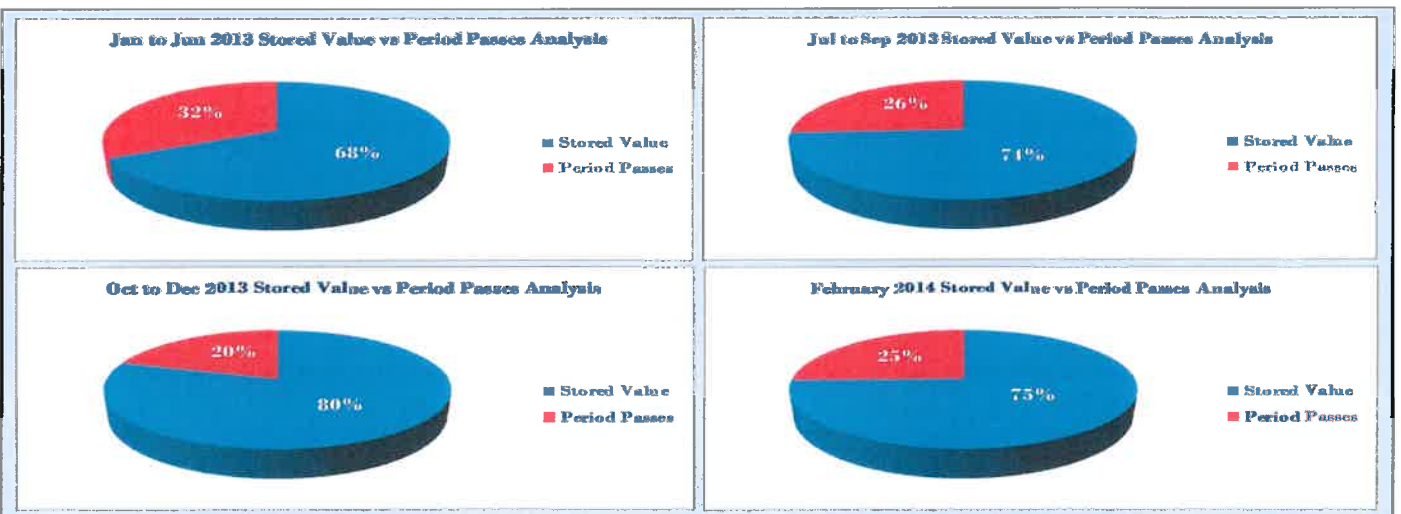
The analysis of the AIFS Stakeholder account below for February shows an increase in funds held of 29% following an increase of 41% in the bank balance in January. This appears to be as a result of increased activity following the addition of a number of buses in February.



The following graph provides an overview of monthly balances for Stored Value, Period Passes and the AIFS Stakeholder account together with trend lines. The Stakeholder account increased substantially in February while Stored Value and Period Passes showed increases of 24.8% and 48.7% respectively.







The pie graphs below illustrate the split between stored value and period passes. There has been a significant change in the analysis for January and February compared with 2013. Period Passes have for a second month running increased in overall percentage to now be 25% of the bank balance. This is as a result of Howick Eastern, Bayes and Ritchies going live in February.



## Recommendation

It is recommended that the Auckland Transport Board receive the report.

## Document ownership

|                         |  |  |
|-------------------------|--|--|
| Submitted by            | Harlem Cabuhat<br><b>Planning and Reporting Accountant</b>   |   |
|                         | Susan Cairns<br><b>Senior Financial Reporting Accountant</b> |   |
| Recommended by          | Julian Michael<br><b>Financial Reporting Manager</b>         |   |
|                         | Stephen Smith<br><b>Finance Manager</b>                      |   |
| Approved for submission | Richard Morris<br><b>Chief Financial Officer</b>             |  |